

INVESTMENT OPPORTUNITY

The Fund seeks investment results that correspond, before fees and expenses, to the price and yield performance of the Indxx REIT Preferred Stock Index.

KEY FEATURES

**Targeted Exposure** — The only ETF offering a diversified investment in preferred securities issued by Real Estate Investment Trusts (REITs)

**Attractive Attributes** — REIT preferreds tend to offer attractive yield potential, both fixed income and equity characteristics, and low equity beta

**Advantages Over Traditional Preferreds** — These securities are also typically exposed to less leverage with generally more predictable revenue streams than those issued by banks and insurance companies

TOTAL RETURN PERFORMANCE (%) as of 9/30/18

	QTD	YTD	1 Year	3 Year	5 Year	10 Year	Since Inception (2/7/17)
NAV	-0.10	-0.59	-0.63	n/a	n/a	n/a	3.76
Market Price	-0.07	-0.23	-0.68	n/a	n/a	n/a	3.86
Benchmark	-0.03	0.01	0.09	n/a	n/a	n/a	4.46

Returns for periods of less than one year are cumulative total returns.

**Performance data quoted represents past results. Past performance is not a guarantee of future results; current performance may be higher or lower than performance quoted. Investment return and principal value will fluctuate, and shares, when redeemed, may be worth more or less than their original cost. Please visit [www.virtus.com](http://www.virtus.com) for performance data current to the most recent month-end.**

The gross expense ratio represents the Fund's management fee, which is structured as a "unified fee," out of which the Fund's adviser pays all routine expenses, except for certain payments as described in the prospectus, which are paid by the Fund.

NYSE Arca

NAV Symbol	PFFR.NV
IOPV Symbol	PFFR.IV
CUSIP	26923G400
Inception Date	2/7/17
Gross Expense Ratio	0.45%
Net Expense Ratio	0.45%
Adviser	Virtus ETF Advisers LLC
Distributor	ETF Distributors, LLC
Subadviser	Infrastructure Capital Advisors, LLC
Index Provider	INDXX, LLC
Index Symbol	IPFFR
Benchmark	INDXX REIT Preferred Stock Index

IOPV, or Indicative Optimized Portfolio Value, is a calculation disseminated by the stock exchange that approximates the Fund's NAV every fifteen seconds throughout the trading day.

PORTFOLIO MANAGEMENT



Infrastructure Capital Advisors is a New York-based investment management firm specializing in energy infrastructure, real estate, and credit analysis.

PORTFOLIO MANAGERS

**Jay D. Hatfield**

Chief Investment Officer  
Industry start date: 2000  
Start date with Fund: 2017

**Edward Ryan**

Chief Operating Officer  
Industry start date: 1980  
Start date with Fund: 2017

# Q3 18 InfraCap REIT Preferred ETF

## TOP 10 HOLDINGS (%) as of 9/30/18

VEREIT Inc.	5.9
Welltower Inc.	4.8
Annaly Capital Management Inc.	4.1
Digital Realty Trust Inc.	2.1
Colony Capital Inc. 8.250%	1.7
National Retail Properties Inc.	1.7
Chimera Investment Corp.	1.7
Two Harbors Investment Corp.	1.7
Colony Capital Inc. 7.125%	1.6
Vornado Realty Trust	1.6

Holdings are subject to change. To view the full list of holdings, please visit [virtus.com](http://virtus.com).

## EXPOSURE BY SECTOR (%) as of 9/30/18

Mortgage REITs	30.60
Property REITs	69.40
Diversified	19.22
Storage	10.62
Office Property	1.01
Regional Malls	6.71
Shopping Centers	9.86
Health Care	4.71
Residential	3.99
Hotels	6.46
Single Tenant	4.01
Industrial	2.07
Farmlands	0.75
<b>Total</b>	<b>100.00</b>

Sector weightings are subject to change.

## EXPOSURE BY RATING (%) as of 9/30/18

A-	9.7
BBB+	5.2
BBB	23.5
BBB-	6.6
BB+	4.1
BB	1.3
BB-	2.1
B-	0.6
Not Rated	46.9

Credit quality ratings on underlying securities of the Fund are received from S&P, Moody's, and Fitch and converted to the equivalent S&P major rating category. This breakdown is provided by Infrastructure Capital Advisors and takes the median rating of the three agencies when all three agencies rate a security, the lower of the two ratings if only two agencies rate a security, and one rating if that is all that is provided. Unrated securities do not necessarily indicate low quality. Below investment-grade is represented by a rating of BB and below. Ratings and portfolio credit quality may change over time.

The Fund is an exchange-traded fund ("ETF"). The "net asset value" (NAV) of the Fund is determined at the close of each business day, and represents the dollar value of one share of the Fund; it is calculated by taking the total assets of the Fund, subtracting total liabilities, and dividing by the total number of shares outstanding. The NAV of the Fund is not necessarily the same as its intraday trading value. Fund investors should not expect to buy or sell shares at NAV because shares of ETFs such as the Fund are bought and sold at market price (not NAV) and are not individually redeemed from the Fund. Thus, shares may trade at a premium or discount to their NAV in the secondary market. Brokerage commissions will reduce returns. NAV returns are calculated using the Fund's daily 4:00 pm NAV, and include the reinvestment of all dividends and other distributions (reinvested at the Fund's NAV on distribution ex-date). Market price returns are calculated using the 4:00 pm midpoint between the bid and offer, and include the reinvestment of all dividends and other distributions (reinvested at the 4:00 pm bid/offer midpoint on distribution ex-date). Market price returns do not represent the return you would receive if you traded at other times.

Benchmark: The Fund's benchmark is the INDX REIT Preferred Stock Index, which is a market cap weighted index designed to provide diversified exposure to high yielding liquid preferred securities issued by Real Estate Investment Trusts listed in the U.S. The index is unmanaged, its returns do not reflect any fees, expenses or sales changes, and is not available for direct investment.

## IMPORTANT RISK CONSIDERATIONS

**Exchange-Traded Funds (ETF):** The value of an ETF may be more volatile than the underlying portfolio of securities it is designed to track. The costs of owning the ETF may exceed the cost of investing directly in the underlying securities. **Preferred Stocks:** Preferred stocks may decline in price, fail to pay dividends, or be illiquid. **Real Estate Investments:** The fund may be negatively affected by factors specific to the real estate market, including interest rates, leverage, property, and management. **Industry/Sector Concentration:** A fund that focuses its investments in a particular industry or sector will be more sensitive to conditions that affect that industry or sector than a non-concentrated fund. **Passive Strategy/Index Risk:** A passive investment strategy seeking to track the performance of the underlying index may result in the fund holding securities regardless of market conditions or their current or projected performance. This could cause the fund's returns to be lower than if the fund employed an active strategy. **Correlation to Index:** The performance of the fund and its index may vary somewhat due to factors such as fund flows, transaction costs, and timing differences associated with additions to and deletions from its index. **Market Volatility:** Securities in the fund may go up or down in response to the prospects of individual companies and general economic conditions. Price changes may be short or long term. **Prospectus:** For additional information on risks, please see the fund's prospectus.

**Please consider the Fund's objectives, risks, charges, and expenses before investing. Contact us at 1.800.243.4361 or visit [www.virtus.com](http://www.virtus.com) for a prospectus, which contains this and other information about the Fund. Read the prospectus carefully before investing.**

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