

Small Cap Quality Value Portfolio

Third Quarter 2017 | Managed Accounts

Portfolio Review

The Small Cap Quality Value portfolio outperformed the Russell 2000 Value Index during the third quarter. The outperformance was primarily driven by strong stock selection in the consumer staples and producer durables sectors. Performance was hurt by negative stock selection in the health care and consumer discretionary sectors.

Positions that contributed most positively to performance during the quarter were National Beverage and RBC Bearings. Strong sales of National Beverage's La Croix brand fueled another strong quarter, resulting in the company reporting strong consolidated revenue growth and EPS growth in the most recent quarter. We believe LaCroix has additional opportunities to grow, and the launch of a new Shasta branded line of flavored sparkling water may add an additional leg of growth. At the same time, the company will continue to return capital to shareholders via special dividends. RBC Bearings' stock outperformed as the company benefited from an influx of commercial aircraft deliveries, a rebound in industrial end-markets and an improving margin profile. We remain optimistic about RBC's competitive position in aerospace and defense, and the long-term outlook for the business.

Positions that detracted the most from performance during the quarter were Patterson Companies and Cheesecake Factory. Patterson Companies' shares exhibited weakness in the quarter after reporting lackluster financials as the winding down of the distribution deal with DENTSPLY adds to the company's uncertainty going forward. We believe the distribution noise should calm down over the next few quarters and new deals signed with Align, Danaher and 3Shape should offset some of this weakness. The company is also in the midst of a search for a new CEO. Cheesecake Factory reported somewhat weaker-than-expected results last quarter. There is some weakness occurring at lunch time and we remain concerned that some of the challenges in mall traffic are impacting the company. We met with management and were impressed with the operating improvements of the company, as well as incremental opportunities to drive top-line growth. The international opportunity remains sizeable and the Cheesecake Factory has been very discerning in choosing partners. We expect near-term trends to remain choppy but expect the company to focus on execution in a competitive market.

Purchases and Sales

In the Small Cap Quality Value portfolio, we bought positions in Manhattan Associates and MGM Growth Properties, and we sold our positions in Cabot Microelectronics and Sun Hydraulics.

Manhattan Associates is a vertical software provider, focused on complex supply chain and omni-channel solutions. The company helps customers reduce inventory, optimize warehouse operations and drive other supply chain efficiencies.

MGM Growth Properties operates as a real estate investment trust (REIT), which engages in the acquisition, ownership and leasing of destination entertainment and leisure resorts. MGM Growth Properties was formed by MGM Resorts International to acquire and hold 11 of the casino properties that MGM operates. We sold Cabot Microelectronics to buy MGM Growth Properties.

We sold Sun Hydraulics as the company's new CEO has quickly changed the strategy of the company from a steadily growing company to one today that has publicly stated to wanting 15% to 20% top-line growth with the bulk coming from acquisitions. He has also changed the balance sheet of the company from cash to debt in a very short period of time. With a recovery in the stock price, we sold our shares as this is no longer the same quality business that we initially purchased.

Outlook

On balance, the outlook for equities continues to be favorable. Any meaningful uptick in inflation caused by either higher energy prices or significant wage growth is the principal risk in the outlook for the stock market. We will continue to monitor inflationary trends closely over the next couple of years. Geopolitical events, such as hurricanes and tensions with North Korea, have taken a back seat to the improving global earnings outlook so far this year. With the stock market at all-time highs, we believe it is important for clients to focus more than ever on their longer-term goals and risk tolerance, as market corrections can and do occur frequently—even in bull markets. With such unpredictability, we recommend that clients do not try to time the market, as most often investors fail severely in this endeavor and hurt their returns.

Portfolio Highlights

Style: Small Cap
Sub-Style: Value
Index: Russell 2000® Value
Portfolio Inception: 1998
Portfolio Assets: \$2,862.7 M
Portfolio Turnover: 25%–35%

Investment Management Team

Name	Years of research experience
Douglas S. Foreman, CFA Chief Investment Officer	31
Julie Kutasov Portfolio Manager + Senior Research Analyst	16
Craig Stone Portfolio Manager + Senior Research Analyst	28
Todd Bailey, CFA Senior Research Analyst	18
Jon Christensen, CFA Senior Research Analyst	22
Chris Wright, CFA Senior Research Analyst	7
Chris Benway, CFA Research Analyst	8
Julie Biel, CFA Research Analyst	9
Jordan Greenhouse Portfolio Specialist	20*

Top Five Holdings

As of September 30, 2017

Company	Percent of equity (%)
National Beverage	5.6
RE/MAX Holdings	4.8
Thor Industries	4.7
RBC Bearings	4.5
SiteOne Landscape Supply	4.4
Total	24.0

*Represents years of industry experience.

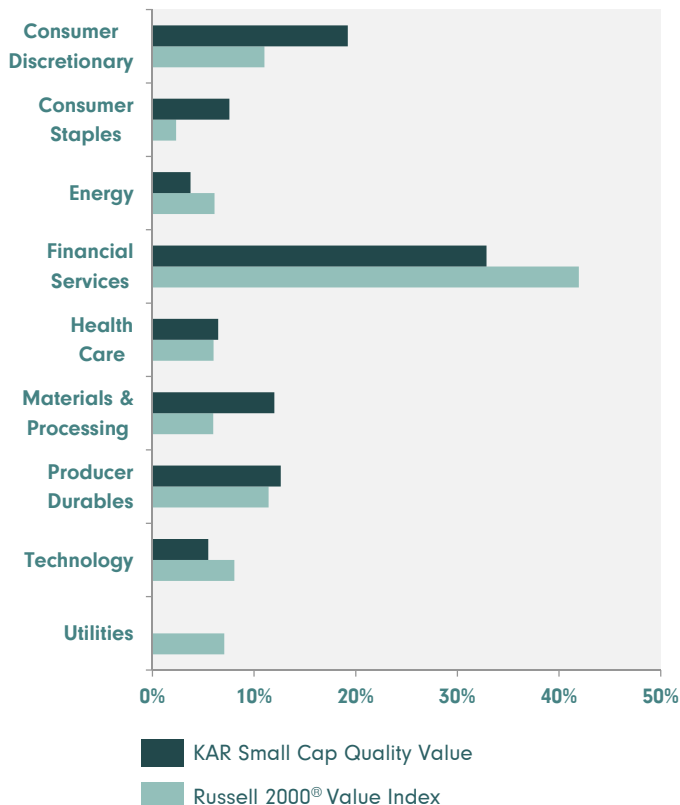
This report is based on the assumptions and analysis made and believed to be reasonable by Advisor. However, no assurance can be given that Advisor's opinions or expectations will be correct. This report is intended for informational purposes only and should be not considered a recommendation or solicitation to purchase securities. A complete listing of portfolio holdings and specific security transactions for the preceding 12 months is available upon request. Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. Data is obtained by FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding. Past performance is no guarantee of future results.

Investment Process: Discovering Quality

Development of High-Quality Universe	Proprietary Fundamental Research	Portfolio Construction	Sell Discipline
200 Stocks Quantitative Screens <ul style="list-style-type: none"> High return on capital over a full economic cycle Long and resilient earnings history High return on net operating assets Minimal debt Other Resources <ul style="list-style-type: none"> Research on existing portfolio holdings Meetings with companies Industry reviews Investment conferences Third-party research 	50–60 Stocks Qualitative Analysis <ul style="list-style-type: none"> Evaluate sustainability of business model and assess management's ability to direct capital where it can create further control of its market Financial Analysis <ul style="list-style-type: none"> Evaluate basis for superior profitability, long-term growth potential, and ability to allocate capital appropriately Valuation Analysis <ul style="list-style-type: none"> Determine the current and potential value of the business 	23–35 Stocks Position Weights <ul style="list-style-type: none"> Average position size is typically 3% Max initial position size is 5% (cost) Max position size is 10% (market) Sector Tolerances <ul style="list-style-type: none"> +/- 10% of the sector weights of the Russell 2000® Value Index Holding Period <ul style="list-style-type: none"> Typically 3-to-5 years Portfolio turnover is typically 25% to 35% Cash Levels <ul style="list-style-type: none"> Fully Invested Max cash position is 10% 	Extended Valuation Portfolio Upgrade Diversification Requirements Acquisition Activity Negative Company or Industry Changes
Higher Quality Stronger, More Consistent Growth Better Value			

Sector Diversification

As of September 30, 2017



A complete listing of portfolio holdings and specific security transactions for the preceding 12 months is available upon request. Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. The sector information represented above is based on Russell sector classifications. Data is obtained by FactSet Research Systems and is assumed to be reliable.

Portfolio Characteristics

As of September 30, 2017

	KAR Small Cap Quality Value	Russell 2000® Value Index
Quality		
Return on Equity—Past 5 Years	22.9%	7.4%
Total Debt/EBITDA	1.7 x	7.3 x
Earnings Variance—Past 10 Years	22.6%	85.9%
S&P Stock Ranking (A+, A, A-, B+)	69.7%	24.3%
Growth		
Earnings Per Share Growth—Past 5 Years	8.2%	5.7%
Earnings Per Share Growth—Past 10 Years	11.4%	5.2%
Dividend Per Share Growth—Past 5 Years	11.7%	7.0%
Dividend Per Share Growth—Past 10 Years	9.4%	2.7%
Capital Generation—{ROE x (1-Payout)}	12.2%	5.3%
Value		
P/E Ratio—Trailing 12 Months	25.5 x	28.7 x
Dividend Yield	1.6%	1.8%
Free Cash Flow Yield†	4.8%	1.4%
Market Characteristics		
\$ Weighted Average Market Cap—4 Qtr. Avg.	\$3.4 B	\$2.0 B
Largest Market Cap—4 Qtr. Avg.	\$8.0 B	\$8.7 B
Annualized Standard Deviation—Since Inception*	18.1%	19.9%

*Actual inception date is June 1, 1998. July 1, 1998 is used for calculation purposes of quarterly information.

†Free cash flow data is as of June 30, 2017. Prices are as of September 30, 2017. Excludes financials.

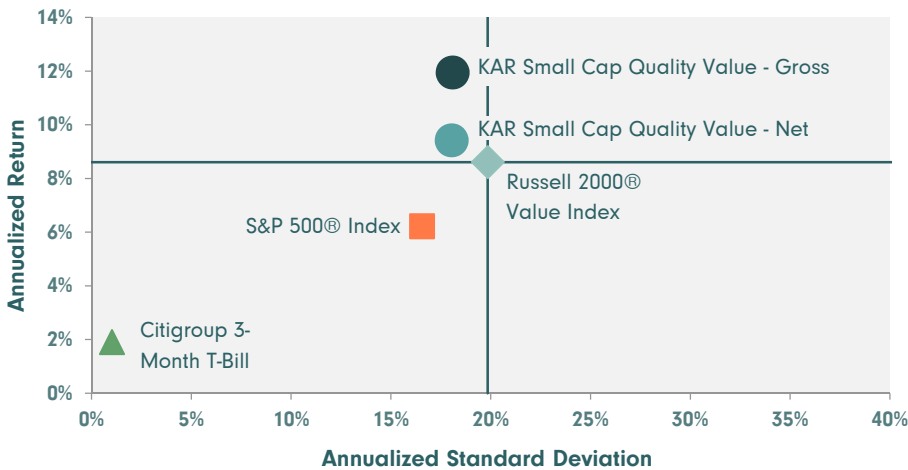
This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Data is obtained from FactSet Research Systems and BNY Mellon and is assumed to be reliable. Other principal consultant firms may use different algorithms to calculate selected statistics. Estimates are based on certain assumptions and historical information. Past performance is no guarantee of future results.

Small Cap Quality Value Portfolio

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Strong Risk-Adjusted Returns

Inception* to September 30, 2017



Historical Returns

	KAR Small Cap Quality Value (gross)	KAR Small Cap Quality Value (net) [§]	Russell 2000 [®] Value Index
Annualized Returns (%)[†]			
As of September 30, 2017			
3 rd Quarter	7.06	6.28	5.11
Year to Date	14.76	12.24	5.68
One Year	28.37	24.65	20.55
Three Years	16.96	14.23	12.12
Five Years	16.70	14.32	13.27
Seven Years	15.41	13.14	12.80
Ten Years	9.88	7.82	7.14
Inception [†]	11.95	9.45	8.54
Annual Returns (%)			
2016	26.17	22.50	31.74
2015	(0.27)	(1.80)	(7.47)
2014	2.51	0.85	4.22
2013	40.00	37.83	34.52
2012	10.01	8.32	18.05
2011	6.73	4.58	(5.50)
2010	24.75	22.81	24.50
2009	27.82	25.92	20.58
2008	(28.62)	(29.99)	(28.92)
2007	1.93	0.27	(9.78)
2006	23.72	21.87	23.48
2005	8.53	5.31	4.71
2004	27.59	23.80	22.25
2003	22.12	18.59	46.03
2002	0.48	(2.52)	(11.43)
2001	19.42	16.06	14.02
2000	24.92	21.28	22.83
1999	(7.69)	(10.39)	(1.49)
1998 [¶]	9.61	7.99	(10.93)

*Actual inception date is June 1, 1998. July 1, 1998 is used for calculation purposes of quarterly information.

[†]June 1, 1998

[‡]All periods less than one year are total returns and are not annualized. Returns are preliminary.

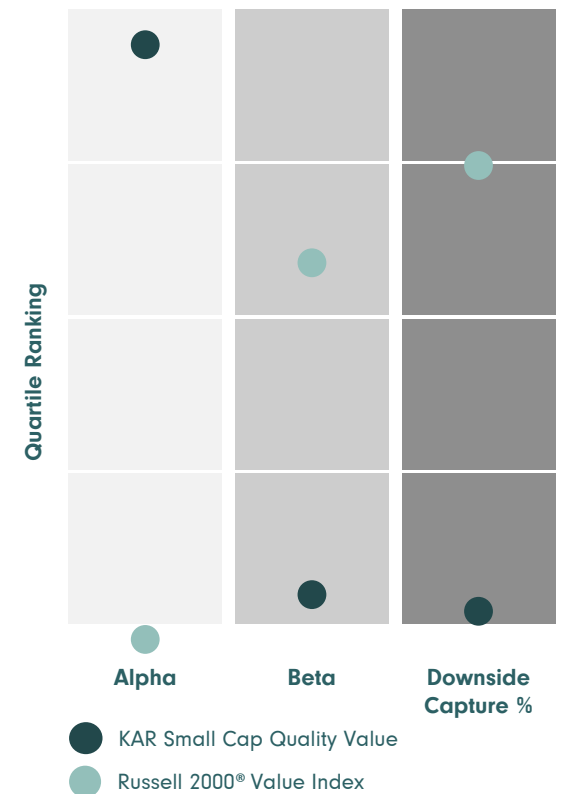
[§]Net of all fees and expenses. Assumes a 3% annual fee.

[¶]Performance calculations are for the seven months ended December 31, 1998.

This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Returns of the Kayne Anderson Rudnick composite are preliminary and gross of fees unless otherwise specified. For further details on the composite, please see the disclosure statement in this presentation. The Small Cap Value Universe includes all managers categorized in the small cap value asset class by eVestment. Data is obtained from FactSet Research Systems and is assumed to be reliable. Past performance is no guarantee of future results.

Peer Comparison Chart

Inception* to September 30, 2017



Performance Statistics

Inception* to September 30, 2017

	KAR Small Cap Quality Value	Russell 2000 [®] Value Index
Annualized Return	11.95	8.61
Annualized Standard Deviation	18.09	19.85
Alpha	4.32	0.00
Beta	0.82	1.00
Sharpe Ratio	0.56	0.34
R-Squared	80.27	100.00

IMPORTANT RISK CONSIDERATIONS: Equity Securities: The market price of equity securities may be adversely affected by financial market, industry, or issuer specific events. Focus on a particular style or on small or medium-sized companies may enhance that risk. **Limited Number of Investments:** Because the fund has a limited number of securities, it may be more susceptible to factors adversely affecting its securities than a less concentrated fund. **Industry/Sector Concentration:** A fund that focuses its investments in a particular industry or sector will be more sensitive to conditions that affect that industry or sector than a non-concentrated fund.

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Disclosure

Kayne Anderson Rudnick Investment Management, LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Kayne Anderson Rudnick Investment Management, LLC has been independently verified for the period from January 1, 1999 through December 31, 2015.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards. The Small Cap Quality Value Wrap Composite has been examined for the period from January 1, 1999 through December 31, 2015. The verification and performance examination reports are available upon request.

Kayne Anderson Rudnick Investment Management, LLC, a wholly owned subsidiary of Virtus Investment Partners, Inc., is a registered investment advisor under the Investment Advisers Act of 1940. Registration of an Investment Advisor does not imply any level of skill or training. Kayne Anderson Rudnick Investment Management, LLC manages a variety of equity and fixed-income strategies focusing exclusively on securities the firm defines as high quality.

The composite includes all fully discretionary Small Cap Quality Value Wrap Portfolios. Small Cap Quality Value Wrap Portfolios are invested in equity securities with capitalizations consistent with the Russell 2000® Value Index, that have market control, rising free cash flow, shareholder-oriented management, strong consistent profit growth and low-debt balance sheets. For comparison purposes, the composite is measured against the Russell 2000®

Value Index. The Russell 2000® Value Index is a market capitalization-weighted index of value-oriented stocks of the 2,000 smallest companies in the Russell Universe, which comprises the 3,000 largest U.S. companies. The index is calculated on a total-return basis with dividends reinvested. Benchmark returns are not covered by the report of the independent verifiers. The composite was created in January 2002. A list of composite descriptions and policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request.

Beginning on January 1, 2006, sub-advisory wrap fee portfolios are also included in composite results. Each sub-advisory relationship is included in the composite as one account. Prior to January 1, 2011, accounts that experienced a significant cash flow, defined as aggregate flows that exceeded 25% of the account's beginning of period market value, were temporarily removed from the composite. Prior to January 1, 2011, the composite minimum was \$100,000.

The standard wrap fee schedule in effect is 3.00% on total assets. Actual management fees charged may vary depending on applicable fee schedules and portfolio size, among other things. Additional information may be found in Part IIA of Form ADV, which is available on request. The performance information is supplied for reference. Past performance is no guarantee of future results. Results will vary among accounts. The U.S. dollar is the currency used to express performance. Performance results include the reinvestment of all income. Pure gross returns do not reflect the deduction of any expenses, including trading costs. Prior to December 31, 2005, net annual returns are calculated after deducting 1/4th of an assumed maximum annual wrap fee of 3% on a quarterly basis. Beginning January 1, 2006, net annual returns are calculated

using actual fees incurred. If no fee data is provided by wrap sponsors, the maximum annual wrap fee of 3% is used to calculate net of fee performance. Beginning January 1, 2016, net annual returns are calculated by deducting 1/12th of an assumed maximum annual wrap fee of 3% on a monthly basis. Wrap fees include all charges for trading costs, portfolio management, custody and other administrative expenses.

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns for accounts in the composite for the entire year. For those years when less than five accounts were included for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation measures the variability of the composite (using gross returns) and the benchmark for the 36-month period is presented starting December 31, 2012, because prior to January 1, 2010, the composite return was calculated quarterly and 36 monthly returns are not available.

3-Yr Annualized Standard Deviation (%)

	December 31	Composite	Benchmark
2012		16.04	20.17
2013		14.24	16.05
2014		12.88	12.98
2015		13.64	13.65
2016		14.09	15.72

Year	Total Firm Assets (\$ millions)	Total Composite Assets (\$ millions)	Wrap Accounts as % of Composite Assets	Accounts at Year End	Pure Gross Annual Return (%)*	Net Annual Return (%)	Russell 2000® Value Index Annual Return (%)	Internal Dispersion
2007	5,392	765	100%	28	1.93	0.27	(9.78)	0.33
2008	3,445	441	100%	33	(28.62)	(29.99)	(28.92)	0.73
2009	4,010	531	100%	34	27.82	25.92	20.58	0.55
2010	4,729	561	100%	38	24.75	22.81	24.50	0.75
2011	5,232	478	100%	36	6.73	4.58	(5.50)	0.33
2012	6,545	622	100%	31	10.01	8.32	18.05	0.43
2013	7,841	637	100%	27	40.00	37.83	34.52	0.42
2014	7,989	648	100%	26	2.51	0.85	4.22	0.43
2015	8,095	624	100%	24	(0.27)	(1.80)	(7.47)	0.32
2016	9,989	641	100%	26	26.17	22.50	31.74	0.55

*Pure gross returns are supplemental to net returns.

The Russell 2000® Value Index is a trademark/service mark of Frank Russell Company. Russell® is a trademark of Frank Russell Company.