



Small Cap Quality Value Portfolio

First Quarter 2024 | Managed Accounts

Portfolio Review

The Small Cap Quality Value portfolio outperformed the Russell 2000 Value Index in the first quarter. Good stock selection in financials and an overweight in industrials contributed positively to performance. Poor stock selection and an underweight in health care and an underweight in energy detracted from performance.

The biggest contributors to performance during the quarter were Construction Partners and Armstrong World Industries.

- Construction Partners continued to benefit from healthy infrastructure funding for roads across its six-state operation, resulting in sustained revenue and backlog growth in the quarter. With normalized costs and profitability improved, we believe it is tracking towards the company's long-term targets.
- Armstrong World Industries' shares performed strongly following the company's reports of better-than-expected operating results and an improved annual outlook.
- Other top contributors included Primerica, Hillman Solutions, and Houlihan Lokey.

The biggest detractors from performance during the quarter were Bank of Hawaii and Azenta.

- Bank of Hawaii's shares, like many other regional banks, moved lower in the quarter as investors became less certain of when the Federal Reserve will start cutting interest rates. Positively, the bank's quarterly results showed continued stability in deposits and no credit issues.
- Azenta reported results that were ahead of expectations, most notably for-profit margin expansion. However, guidance for next quarter was muted due to the timing from an acquisition with inconsistent revenue.
- Other bottom detractors included RBC Bearings, UniFirst, and National Beverage.

Purchases and Sales

During the quarter, there were no new purchases and we sold Latham Group. We sold Latham Group as challenges to the pool industry post-COVID hurt participants across the board, but particularly Latham as its business model is more dependent on new construction than its peers. We continue to believe the long-term pool-industry structure of high consumables and recurring revenues near 80% of total industry spend is still intact. However, we opted to increase our pool-industry exposure through another portfolio holding whose operating profile is more in line with the industry and we sold our small holding in Latham.

Outlook

One large challenge coming out of the pandemic is trying to parse the underlying strength in the economy. Our supply chains were whipsawed, our employment patterns changed dramatically, and we saw unprecedented monetary and fiscal support. Given these factors, it is hard to gauge how much of the strength in the U.S. economy is due to fundamentals versus other exogenous effects. And while interest rates have increased materially in a short period of time, they are only modestly restrictive compared to the long-run average. As a result of low rates and strong government support during the pandemic, we believe the tide lifted all companies and made it easier for everyone to prosper. However, without this assistance, we expect that more fundamental factors will drive corporate profits and thus equity performance going forward. Assuming less exogenous support, we believe companies who are competitively advantaged with better profitability, cash flow, as well as lower leverage will be able to better distinguish themselves going forward.

Portfolio Highlights

Style: Small Cap **Sub-Style:** Value

Index: Russell 2000® Value Portfolio Inception: 1998 Portfolio Assets: \$5,483.8 M* Portfolio Turnover: 25%-35%

Investment Management Team

	earch Date
Julie Kutasov Portfolio Manager + Senior Research Analyst	2001
Craig Stone Portfolio Manager + Senior Research Analyst	1990
Todd Beiley, CFA Senior Research Analyst	1999
Julie Biel, CFA Senior Research Analyst	2004
Jon Christensen, CFA Senior Research Analyst	1995
Chris Wright, CFA Senior Research Analyst	2012
Adam Xiao, CFA Senior Research Analyst	2013
Tyler Cantarano Research Analyst	2017
Sean Dixon Research Analyst	2008
Luke Longinotti, CFA ESG Research Analyst	2020
Arthur Su, CFA Research Analyst	2015
Clarissa Ali Associate Research Analyst	2023

Top Five Holdings

As of March 31, 2024

Company	Percent of equity (%)
Watsco	6.9
Houlihan Lokey	5.5
Construction Partners	5.4
Thor Industries	4.9
Primerica	4.4
Total	27.2

^{*} Figures in USD

This report is based on the assumptions and analysis made and believed to be reasonable by Advisor. However, no assurance can be given that Advisor's opinions or expectations will be correct. This report is intended for informational purposes only and should be not considered a recommendation or solicitation to purchase securities. Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. Data is obtained by FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding. Past performance is no guarantee of future results.







Development of KAR High-Quality

Quantitative Screens

- High return on capital over a full economic cycle
- Long and resilient earnings history
- High return on net operating assets
- Minimal debt

Other Resources

- Research on existing portfolio holdings
- Meetings with companies
- Industry reviews
- Investment conferences
- Third-party research



Proprietary Fundamental Research

Qualitative Analysis

 Evaluate sustainability of business model and assess management's ability to direct capital where it can create further control of its market

Financial Analysis

 Evaluate basis for profitability, long-term growth potential, and ability to allocate capital appropriately

Valuation Analysis

 Determine the current and potential value of the business



Portfolio Construction

Position Weights

 Maximum initial position size is 5% (at cost)
 Maximum position size is 10% (at market)

Sector Tolerances

Seek broad diversification, but no sector constraints

Non-U.S. Holdings

• Up to 20%

Holding Period

- Typically 3-to-5 years, but is often longer
- Portfolio turnover is typically 25% to 35%

Cash Levels

 Typically will not exceed 10% once a portfolio is fully invested; review by CIO triggered if over 10%



Sell Discipline

Extended Valuation

Portfolio Upgrade

Acquisition Activity

Negative Company or Industry Changes

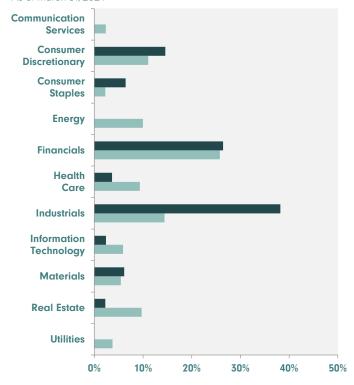
Higher Quality

Stronger, More Consistent Growth

Better Value

Sector Diversification

As of March 31, 2024



KAR Small Cap Quality Value
Russell 2000® Value Index

Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. The sector information represented above is based on GICS sector classifications. Data is obtained by FactSet Research Systems and is assumed to be reliable.

Portfolio Characteristics

As of March 31, 2024

	KAR Small Cap Quality Value	Russell 2000® Value Index
Quality		
Return on Equity—Past 5 Years	21.8%	9.2%
Debt/EBITDA*	1.6 x	3.0 x
Earnings Variability—Past 10 Years	40.0%	86.3%
Growth		
Earnings Per Share Growth—Past 5 Years	10.7%	8.4%
Earnings Per Share Growth—Past 10 Years	8.3%	8.6%
Dividend Per Share Growth—Past 5 Years	10.9%	4.8%
Dividend Per Share Growth—Past 10 Years	11.3%	4.4%
Capital Generation—{ROE x (1-Payout)}	15.0%	7.0%
Value		
P/E Ratio—Trailing 12 Months	33.0 x	27.4 x
Dividend Yield	1.3%	2.1%
Free Cash Flow Yield [†]	4.3%	3.5%
Market Characteristics		
\$ Weighted Average Market Cap—3-Year Avg.	\$4.9 B	\$2.6 B
Largest Market Cap-3-Year Avg.	\$13.4 B	\$11.9 B
Annualized Standard Deviation—Since Inception [‡]	19.1%	21.4%

*KAR utilizes the interquartile method when calculating Debt/EBITDA. The interquartile method excludes outliers from an aggregate statistic such as weighted average. The interquartile method does not assume that data from the top or bottom of the distribution are outliers—only the extreme ends are excluded—and that it can be applied consistently as a quantitative method for most fundamental characteristics. Debt/EBITDA utilizes net debt for the calculation.

Free cash flow data is as of December 31, 2023. Prices are as of March 31, 2024. Excludes

**Actual inception date is June 1, 1998. July 1, 1998 is used for calculation purposes of quarterly information. Standard deviation for the KAR strategy is based on net-of-fee returns. This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Data is obtained from FactSet Research Systems and BNY Mellon and is assumed to be reliable. Other principal consultant firms may use different algorithms to calculate selected statistics. Estimates are based on certain assumptions and historical information. Past performance is no guarantee of future results. Returns could be reduced, or losses incurred, due to currency fluctuations.

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First Quarter 2024 | Managed Accounts

Risk-Return Analysis

Inception* to March 31, 2024



Annualized Standard Deviation

Historical Returns

KAR Small Cap KAR Small Cap Russell 2000® **Quality Value** (gross) Quality Value (net)§ Value Index Annualized Returns (%)[‡] As of March 31, 2024 1st Quarter 4.12 3.35 2.90 21.35 17.81 18.75 One Year Three Years 0.18(2.79)2.22 Five Years 10.68 7.42 8.17 Seven Years 8.91 5.70 6.55 Ten Years 9.80 6.57 6.87 11.02 7.77 7.93 Inception[†] Annual Returns (%) 2023 19.64 14.65 16.15 2022 (25.79)(23.47)(14.48)28.27 2021 19.71 16.22 2020 25 13 28 88 4 63 2019 25.09 21.45 22.39 2018 (12.86)(14.14)(16.72)2017 20.66 17.14 7.84 2016 22.50 31.74 26.17 (7.47)2015 (0.27)(3.22)2014 2.51 (0.52)4.22 2013 40.00 35.97 34.52 6.77 2012 10.01 18.05 2011 6.73 3.58 (5.50)24.50 2010 24.75 21.12 2009 27.82 24.21 20.58 2008 (28.62)(30.93)(28.92)2007 1.93 (9.78)(1.08)2006 23.72 20.23 23.48 2005 8.53 5.37 4.71 2004 27.59 24.03 22.25 2003 22.12 18.65 46.03 2002 0.48 (2.51)(11.43)2001 19.42 16.00 14.02 2000 24.92 21.40 22.83 1999 (7.69)(10.49)(1.49)9.61 19981 7 76 (10.93)

Peer Comparison Chart

Inception* to March 31, 2024



The eVestment Small Cap Value Universe includes 65 managers categorized in the small cap value asset class by eVestment. KAR does not pay any fees to be included in the eVestment Small Cap Value Universe or for the ranking itself. KAR does pay fees for the use of certain products and services provided by eVestment. eVestment rankings are based on gross of fee returns. Gross of fee returns will be reduced by investment management fees and other expenses that may be incurred in the management of the account. Management fees are described in KAR's Form ADV Part 2A, which is available upon request and can also be found at https://kayne.com/ wp-content/uploads/ADV-Part-2A.pdf. Returns could be reduced or losses incurred due to currency fluctuations. **Past performance is no guarantee of future results.**

Value Index

Quality Value

Performance Statistics

Inception* to March 31, 2024

	KAR Small Cap Quality Value (gross)	KAR Small Cap Quality Value (net)	Russell 2000® Value Index
Alpha	3.87	0.80	0.00
Sharpe Ratio	0.47	0.30	0.28
Information Ratio	0.33	(0.03)	N/A
Beta	0.81	0.80	1.00
Downside Capture	73.10	80.89	100.00
Tracking Error	9.18	9.19	N/A

IMPORTANT RISK CONSIDERATIONS: Equity Securities: The market price of equity securities may be adversely affected by financial market, industry, or issuer-specific events. Focus on particular style or on small, medium, or large-sized companies may enhance that risk. Industrial Concentration: Because the portfolio is presently heavily weighted in the industrial sector, it will be impacted by that sector's performance more than a portfolio with broader sector diversification. Sector Focused Investing: Events negatively affecting a particular industry or market sector in which the portfolio focuses its investments may cause the value of the portfolio to decrease. Limited Number of Investments: Because the portfolio has a limited number of securities, it may be more susceptible to factors adversely affecting its securities than a portfolio with a greater number of securities. Market Volatility: The value of the securities in the portfolio may go up or down in response to the prospects of individual companies and/or general economic conditions. Local, regional, or global events such as war or military conflict, terrorism, pandemic, or recession could impact the portfolio, including hampering the ability of the portfolio's manager(s) to invest its assets as intended.

*Actual inception date is June 1, 1998. July 1, 1998 is used for calculation purposes of quarterly information. [†]June 1, 1998

All periods less than one year are total returns and are not annualized. Returns are final. . Net of all fees and expenses. Assumes a 3% annual fee. Performance calculations are for the seven months ended December 31, 1998.

This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Returns of the Kayne Anderson Rudnick composite are final. For further details on the composite, please see the disclosure statement in this presentation. Data is obtained from FactSet Research Systems and is assumed to be reliable. **Past performance is no guarantee of future results.** Returns could be reduced, or osses incurred, due to currency fluctuations



Small Cap Quality Value (Wrap) Composite

First Quarter 2024 | Managed Accounts

Disclosure

Year	Composite Pure Gross Return* (%)	Composite Net Return (%)	Russell 2000® Value Index Return (%)	Composite 3-Yr Std Dev (%)	Benchmark 3-Yr Std Dev (%)	Number of Accounts	Internal Dispersion (%)	Composite Assets (\$ Millions)	Firm Assets (\$ Millions)
2014	2.51	(0.52)	4.22	12.88	12.98	26	0.43	648	7,989
2015	(0.27)	(3.22)	(7.47)	13.64	13.65	24	0.32	624	8,095
2016	26.17	22.50	31.74	14.09	15.72	26	0.55	641	9,989
2017	20.66	17.14	7.84	12.17	14.17	28	0.22	803	14,609
2018	(14.14)	(16.72)	(12.86)	14.39	15.98	30	0.19	644	17,840
2019	25.09	21.45	22.39	14.54	15.90	32	0.15	779	25,685
2020	28.88	25.13	4.63	22.10	26.49	29	0.20	945	39,582
2021	19.71	16.22	28.27	19.98	25.35	29	0.15	1,373	47,269
2022	(23.47)	(25.79)	(14.48)	23.17	27.66	29	0.10	894	33,531
2023	19.64	16.15	14.65	19.91	22.06	25	0.26	864	41,186

^{*}Pure gross returns are supplemental to net returns

The Russell 2000® Value Index is a trademark/service mark of Frank Russell Company. Russell® is a trademark of Frank Russell Company.

KAR (as defined below) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. KAR has been independently verified for the period from January 1, 1999 through December 31, 2023.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis.

The Small Cap Quality Value Wrap Composite has had a performance examination for the period from January 1, 1999 through December 31, 2023. The verification and performance examination reports are available upon request.

GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Kayne Anderson Rudnick Investment Management, LLC ("KAR"), a wholly owned subsidiary of Virtus Investment Partners, Inc., is a registered investment advisor under the Investment Advisers Act of 1940. Registration of an Investment Advisor does not imply any level of skill or training. KAR manages a variety of equity and fixed-income strategies focusing exclusively on securities the firm defines as high quality.

The composite includes all fully discretionary Small Cap Quality Value Wrap Portfolios. Small Cap Quality Value Wrap Portfolios are invested in equity securities with capitalizations consistent with the Russell 2000® Value Index, that have market control, rising free cash flow, shareholder-oriented management, strong consistent profit growth and low-debt balance sheets. For comparison purposes, the composite is measured against the Russell 2000® Value Index. The Russell 2000® Value Index is a market capitalization-weighted index of valueoriented stocks of the 2,000 smallest companies in the Russell Universe, which comprises the 3,000 largest U.S. companies. The index is calculated on a total-return basis with dividends reinvested. Benchmark returns are not covered by the report of the independent verifiers. The inception date of the composite is June 1998. The composite was created in January 2002. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. The firm's list of composite descriptions, list of broad distribution pooled fund and the list of limited distribution pooled funds descriptions are available upon request.

Beginning on January 1, 2006, sub-advisory wrap fee portfolios are also included in composite results.

Each sub-advisory relationship is included in the composite as one account. All portfolios included in this composite for all periods are wrap portfolios.

The standard wrap fee schedule in effect is 3.00% on total assets. Actual management fees charged may vary depending on applicable fee schedules and portfolio size, among other things. Additional information may be found in Part 2A of Form ADV, which is available on request. The performance information is supplied for reference. Past performance is no guarantee of future results. Results will vary among accounts. The U.S. dollar is the currency used to express performance. Performance results include the reinvestment of all income. Pure gross returns do not reflect the deduction of any expenses, including trading costs. Net annual returns are calculated by deducting 1/12th of an assumed maximum annual wrap fee of 3% on a monthly basis. Wrap fees include all charges for trading costs, portfolio management, custody and other administrative expenses.

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns for accounts in the composite for the entire year. For those years when less than five accounts were included for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation measures the variability of the composite (using pure gross returns) and the benchmark for the 36-month period.

GLOSSARY

Standard Deviation: Measures variability of returns around the average return for an investment portfolio. Higher standard deviation suggests greater risk. Alpha: A risk-adjusted measure of an investment's excess return relative to a benchmark. Sharpe Ratio: A risk-adjusted measure calculated using standard deviation and excess return to determine reward per unit of risk. Information Ratio: The information ratio (IR) is a measurement of portfolio returns beyond the returns of a benchmark, usually an index, compared to the volatility of those returns. Beta: A quantitative measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. Downside Capture Ratio: A statistical measure of an investment manager's overall performance in down-markets. It is used to evaluate how well an investment manager performed relative to an index during periods when that index has dropped.

Tracking Error: The divergence between the price behavior of a position or a portfolio and the price behavior of a benchmark. It is reported as a standard deviation percentage difference, which reports the difference between the return an investor receives and that of the benchmark they were attempting to imitate.

INDEX DEFINITION

The Russell 2000® Value Index is a market capitalization-weighted index of value-oriented stocks of the smallest 2,000 companies in the Russell Universe, which comprises the 3,000 largest U.S. companies. The index is calculated on a total return basis with dividends reinvested. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and is not available for direct investment.