

# INVESTMENT OVERVIEW

The Series seeks to generate attractive risk-adjusted long-term returns, consisting of both capital appreciation and current income, by investing in a diversified stock portfolio of high-quality, mature businesses with a history of consistent, robust dividend yields. A disciplined investment process is employed to identify businesses that are differentiated by above-average returns on capital and trading at attractive valuations.

## **KEY FEATURES**

**High-Quality Businesses** — Searches for quality dividend-paying companies with solid balance sheets, consistent growth, profitability, and market dominant business models

**Lower-Volatility Approach** — Extensive fundamental research favors companies with less business risk, as defined by lower earnings variability, consistent and profitable growth, high returns on capital, strong free cash flow, and a low organic need for external financing, all of which can help to protect profits in difficult markets

**High-Conviction Portfolio** — Focused on the portfolio team's 25-50 strongest investment opportunities, with a long-term, low-turnover approach to realize full stock value potential

# AVERAGE ANNUAL TOTAL RETURNS (%) as of 03/31/2024

	QTD	YTD	1 Year	3 Year	5 Year	10 Year	Since Inception
Class A	4.87	4.87	7.74	4.44	9.76	7.46	6.30
Index	7.90	7.90	15.29	6.98	7.80	8.94	6.86

## ANNUAL PERFORMANCE (%)

	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Class A	1.49	-2.34	17.39	14.91	28.67	-12.86	22.96	9.41	-8.91	9.64
Index	5.83	-4.60	20.86	0.62	21.26	-3.23	18.45	15.10	-0.32	13.85

Performance data quoted represents past performance. Past performance does not guarantee future results. Investment return and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. Please visit virtus.com for performance data current to the most recent month end.

**Class A Shares**: The fund class gross expense ratio is 1.13%. The net expense ratio is 0.98%, which reflects a contractual expense reimbursement in effect through 4/30/2024.

Average annual total return is the annual compound return for the indicated period and reflects the change in share price and the reinvestment of all dividends and capital gains. Returns for periods of one year or less are cumulative returns.

Index: The MSCI USA High Dividend Yield Index is based on the MSCI USA Index, its parent index, and includes large and mid cap stocks. The index is designed to reflect the performance of equities in the parent index (excluding REITs) with higher dividend income and quality characteristics than average dividend yields that are both sustainable and persistent. The index also applies quality screens and reviews 12-month past performance to omit stocks with potentially deteriorating fundamentals that could force them to cut or reduce dividends. The index is calculated on a total return basis with net dividends reinvested; it is unmanaged; its returns do not reflect any fees, expenses or sales charges; and it is not available for direct investment.

Since inception performance for the index reflects a start date of 2/27/1998. Class A inception date: 3/2/1998.

SHARE CLASSES	CUSIP	
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A Shares 92829L208

## SERIES INFORMATION

Inception Date	03/02/98
AUM (\$ millions)	85.3
Number of Holdings	36
Dividends	Semi-Annually
Morningstar Category	Large Value
Index	MSCI USA High Dividend Yield Index (net)

The Index shown represents the Series' performance index, which may differ from the Series' regulatory index included in its Prospectus.

#### MORNINGSTAR RATINGS (CLASS A)

Time Period	# of Stars	# of Funds		
Overall	**	1,118		
3 Year	*	1,118		
5 Year	***	1,058		
10 Year	**	816		

Morningstar ratings are based on risk-adjusted returns. Strong ratings are not indicative of positive fund performance

### INVESTMENT ADVISER

Virtus Investment Advisers, Inc.

## INVESTMENT SUBADVISER

KAR

Kayne Anderson Rudnick

A VIRTUS INVESTMENT PARTNER

Kayne Anderson Rudnick believes that superior risk-adjusted returns may be achieved through investment in high-quality companies with market dominance, excellent management, financial strength, and consistent growth, purchased at reasonable prices.

#### PORTFOLIO MANAGER

Richard Sherry, CFA Industry start date: 1991 Start date as Series Portfolio Manager: 2020



CHARACTERISTICS	Series	Index
Avg. Weighted Market Cap (bn)	95.48	194.72
Median Market Cap (bn)	44.80	31.35
Trailing P/E Ex-Negative Earnings	18.79	18.50
Price-to-Cash Flow	14.12	15.88
Price-to-Book Value	4.23	4.53
3-Year Earnings Growth Rate	8.00	14.01
5-Year Earnings Growth Rate	3.47	9.88
Active Share	78.91	n/a
30-day SEC Yield	3.05	
30-day SEC Yield (unsubsidized)	2.91	

30-day SEC Yield is a standardized yield calculated according to a formula set by the SEC, and is subject to change. 30-day SEC Yield (unsubsidized) is the 30 day SEC yield without the effect of applicable expense waivers.

RISK STATISTICS (3 YEAR)	Series	Index
Alpha	-1.98	n/a
Beta	0.88	1.00
R <sup>2</sup>	0.94	1.00
Sharpe Ratio	0.13	0.30
Standard Deviation	13.01	14.34

#### TOP TEN HOLDINGS

International Business Machines Corp	6.36
Zurich Insurance Group AG	4.95
Fortis Inc/Canada	4.59
AbbVie Inc	4.43
MSC Industrial Direct Co Inc	4.42
PNC Financial Services Group Inc/The	4.11
Verizon Communications Inc	4.08
Amcor PLC	3.74
BAE Systems PLC	3.69
Watsco Inc	3.41

% Series

Holdings and sector weightings are subject to change.

# SECTOR ALLOCATIONS% Equity% IndexFinancials19.239.41Industrials17.6615.43Health Care14.6314.01Information Technology10.5715.25Consumer Staples9.9016.08

Consumer Staples	9.90	16.08
Utilities	8.01	3.41
Materials	7.14	1.59
Communication Services	6.77	3.71
Real Estate	2.87	0.00
Energy	2.66	11.29
Consumer Discretionary	0.57	9.82

## IMPORTANT RISK CONSIDERATIONS

Equity Securities: The market price of equity securities may be adversely affected by financial market, industry, or issuer-specific events. Focus on a particular style or on small, medium, or large-sized companies may enhance that risk. Limited Number of Investments: Because the portfolio has a limited number of securities, it may be more susceptible to factors adversely affecting its securities than a portfolio with a greater number of securities. Market Volatility: The value of the securities in the portfolio may go up or down in response to the prospects of individual companies and/or general economic conditions. Local, regional, or global events such as war or military conflict, terrorism, pandemic, or recession could impact the portfolio, including hampering the ability of the portfolio's manager(s) to invest its assets as intended. Prospectus: For additional information on risks, please see the fund's prospectus.

#### GLOSSARY

Avg. Weighted Market Cap (bn): The sum of each security's weight within the fund (or index) multiplied by the security's market capitalization. Trailing P/E Ex-Negative Earnings: Per share stock price divided by the latest 12-months earnings per share. Price-to-Cash Flow: Per-share stock price divided by the per-share operating cash flow. Price-to-Book Value: A ratio used to compare a stock's market value to its book value. 3-Year Earnings Growth Rate: Average of earnings per share growth for latest 3-year period. 5-Year Earnings Growth Rate: Average of earnings per share growth for latest 5-year period. Active Share: A measure of the percentage of stock holdings in a manager's portfolio that differ from the benchmark index. Alpha: A risk-adjusted measure of an investment's excess return relative to a benchmark. Beta: A quantitative measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. R<sup>2</sup>: A measure that represents the percentage of a fund or security's movements that can be explained by movements in a benchmark index. Sharpe Ratio: A riskadjusted measure calculated using standard deviation and excess return to determine reward per unit of risk. Standard Deviation: Measures variability of returns around the average return for an investment portfolio. Higher standard deviation suggests greater risk.

#### **MORNINGSTAR**

Morningstar Rating™ for funds, or 'star rating,' is calculated for managed products (including mutual funds, variable annuity and variable life subaccounts, exchange-traded funds, closed-end funds, and separate accounts) with at least a three-year history. Exchange-traded funds and open-ended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating for 60-119 months of total returns, and 50% 10-year rating/30% five-year rating/20% three-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most recent three-year period accually has the greatest impact because it is included in all three rating periods. Ratings do not take into account the effect of sales charges and loads.

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The investments for the Series are managed by the same portfolio manager(s) who manage one or more other funds that have similar names, investment objectives and investment styles as the Series. You should be aware that the Series is likely to differ from the other mutual funds in size, cash flow pattern and tax matters. Accordingly, the holdings and performance of the Series can be expected to vary from those of the other mutual funds.

Shares of the Funds are sold only through the currently effective prospectuses and are not available to the general public. Shares of the Funds may be purchased only by life insurance companies to be used with their separate accounts which fund variable annuity and variable life insurance policies or qualified retirement plans and are also available as an underlying investment fund for certain qualified retirement plans. The performance information for the Funds does not reflect fees and expenses of the insurance companies. If such fees and expenses were deducted, performance would be lower.

Please carefully consider the investment objectives, risks, charges, and expenses of the Virtus Variable Insurance Funds before investing. For this and other information about any Virtus Variable Insurance Fund, call 800-367-5877 or visit virtus.com for a prospectus and/or summary prospectus. Read it carefully before you invest or send money.

## Not FDIC Insured May Lose Value Not Bank Guaranteed

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