

Small-Mid Cap Quality Value Portfolio

Third Quarter 2020 | Managed Accounts



Portfolio Review

The Small-Mid Cap Quality Value portfolio delivered positive performance in line with the Russell 2500 Value Index. Performance was driven primarily by an underweight and strong stock selection in financials and an underweight in energy. An overweight and poor stock selection in information technology and poor stock selection and an underweight in consumer discretionary detracted from performance.

The biggest contributors to performance during the quarter were Scotts Miracle-Gro and Graco.

- Scotts Miracle-Gro has continued to see unprecedented demand in both its segments as pandemic lock-ins have created a renewed interest in gardening. We view the company as well positioned to maintain its competitive position.
- In Graco's most recently reported quarter, the company experienced growth in the Contractor segment and depressed demand in the Industrial and Process business segments. Even under the economic uncertainty from COVID-19, Graco continues to capture increased pricing on its products as a continued expression of its quality and value proposition to customers. We believe the business continues to have a sound competitive position that is likely to drive satisfactory business performance through an economic cycle.
- Other top contributors included Toro, The Cheesecake Factory and National Beverage.

The biggest detractors from the portfolio were Jack Henry & Associates and Bank of Hawaii.

- Jack Henry & Associates revenue growth slowed during the quarter as COVID-19 elongated software implementation times and reduced card processing volumes. COVID is likely to be a headwind to fiscal year 2021 results as well. We view these headwinds as short-term in nature and are encouraged by the company's continued ability to win new accounts away from competitors, which bodes well for future revenue and profit growth.
- Bank of Hawaii's shares have yet to recover from the sharp sell off at the end of the first quarter due to COVID-19. The ongoing pandemic and strict quarantine restrictions in Hawaii have brought tourism to a standstill and caused a significant uptick in unemployment. With loan losses expected to rise, the bank has been increasing its loss reserves, which caused earnings to decline compared to the previous quarter. While we expect the impact of COVID-19 to be remain a meaningful near-term headwind for the Hawaiian economy, we think Bank of Hawaii's conservative balance sheet will allow it to navigate this tough environment.
- Other bottom contributors included Thor Industries, RBC Bearings and American Software.

Purchases and Sales

During the quarter, there were no new purchases or sales.

Outlook

It will take several years to fully recover from this health crisis, particularly in the hardest hit travel-related areas. But we will recover. A full recovery will be dependent upon the restoration of health confidence brought about by a vaccine becoming widely available or the virus slowly dissipating. However, at some point, taxes will probably be raised materially (regardless of who wins the election) causing future growth to be modest. Earnings growth is likely to continue to recover from the precipitous drop in the second quarter and it should show meaningful improvement over the next two to three years, even in a modest growth environment. While there continues to be above-average uncertainty (second wave risk, election results and economic recovery timeline) in the near term, we continue to believe our time-tested strategy of owning quality companies will continue to be rewarded over the long haul.

Portfolio Highlights

Style: Small-Mid Cap
Sub-Style: Value
Index: Russell 2500™ Value
Portfolio Inception: 2008
Portfolio Assets: \$268.8 M
Portfolio Turnover: 25%–35%

Investment Management Team

Name	Years of research experience
Douglas S. Foreman, CFA Chief Investment Officer	34
Julie Kutasov Portfolio Manager + Senior Research Analyst	19
Craig Stone Portfolio Manager + Senior Research Analyst	31
Todd Beiley, CFA Senior Research Analyst	21
Julie Biel, CFA Senior Research Analyst	12
Jon Christensen, CFA Senior Research Analyst	25
Chris Wright, CFA Senior Research Analyst	8
Sean Dixon Research Analyst	11
Adam Xiao, CFA Research Analyst	5
Jordan Greenhouse Senior Client Portfolio Manager	23†
James B. May, CFA Client Portfolio Manager	32†

Top Five Holdings

As of September 30, 2020

Company	Percent of equity (%)
Scotts Miracle-Gro	7.0
MSCI	4.8
National Beverage	4.5
W. R. Berkley	4.5
TransUnion	4.3
Total	25.2

†Represents years of Industry experience.

This report is based on the assumptions and analysis made and believed to be reasonable by Advisor. However, no assurance can be given that Advisor's opinions or expectations will be correct. This report is intended for informational purposes only and should be not considered a recommendation or solicitation to purchase securities. A complete listing of portfolio holdings and specific security transactions for the preceding 12 months is available upon request. Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. Data is obtained by FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding. Past performance is no guarantee of future results.

Investment Process: Discovering Quality

Development of High-Quality Universe	Proprietary Fundamental Research	Portfolio Construction	Sell Discipline
Quantitative Screens <ul style="list-style-type: none"> High return on capital over a full economic cycle Long and resilient earnings history High return on net operating assets Minimal debt Other Resources <ul style="list-style-type: none"> Research on existing portfolio holdings Meetings with companies Industry reviews Investment conferences Third-party research 	Qualitative Analysis <ul style="list-style-type: none"> Evaluate sustainability of business model and assess management's ability to direct capital where it can create further control of its market Financial Analysis <ul style="list-style-type: none"> Evaluate basis for superior profitability, long-term growth potential, and ability to allocate capital appropriately Valuation Analysis <ul style="list-style-type: none"> Determine the current and potential value of the business 	Position Weights <ul style="list-style-type: none"> Maximum initial position size is 5% (at cost) Maximum position size is 10% (at market) Sector Tolerances <ul style="list-style-type: none"> Seek broad diversification, but no sector constraints Non-U.S. Holdings <ul style="list-style-type: none"> Up to 20% Holding Period <ul style="list-style-type: none"> Typically 3-to-5 years, but is often longer Portfolio turnover is typically 25% to 35% Cash Levels <ul style="list-style-type: none"> Typically will not exceed 10% once a portfolio is fully invested; review by CIO triggered if over 10% 	Extended Valuation Portfolio Upgrade Acquisition Activity Negative Company or Industry Changes

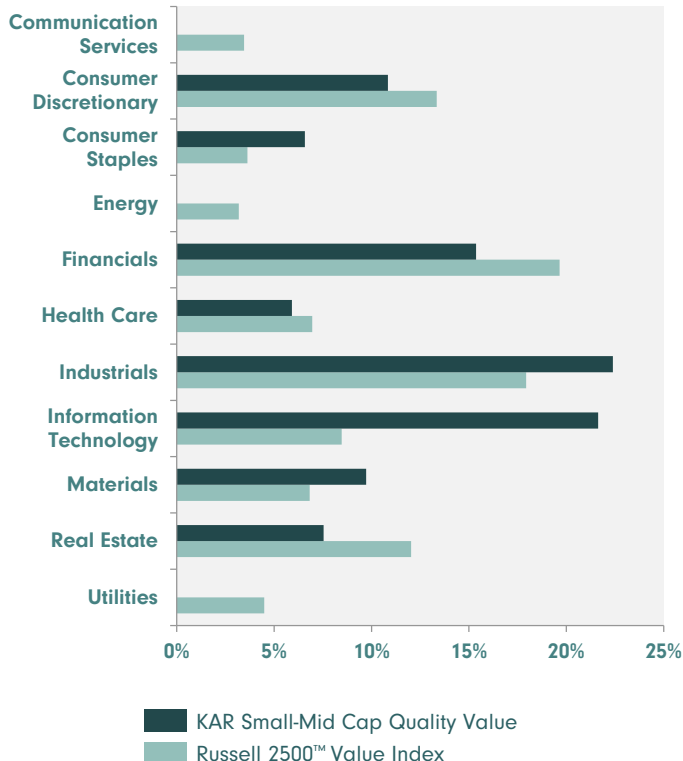
Higher Quality

Stronger, More Consistent Growth

Better Value

Sector Diversification

As of September 30, 2020



A complete listing of portfolio holdings and specific security transactions for the preceding 12 months is available upon request. Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. The sector information represented above is based on GICS sector classifications. Data is obtained by FactSet Research Systems and is assumed to be reliable.

Portfolio Characteristics

As of September 30, 2020

	KAR Small-Mid Cap Quality Value	Russell 2500™ Value Index
Quality		
Return on Equity—Past 5 Years	24.1%	10.3%
Total Debt/EBITDA	2.4 x	7.5 x
Earnings Variability—Past 10 Years	35.2%	66.7%
Growth		
Earnings Per Share Growth—Past 5 Years	14.2%	5.5%
Earnings Per Share Growth—Past 10 Years	10.3%	7.2%
Dividend Per Share Growth—Past 5 Years	13.7%	6.7%
Dividend Per Share Growth—Past 10 Years	10.8%	8.6%
Capital Generation—{ROE x (1-Payout)}	15.5%	7.1%
Value		
P/E Ratio—Trailing 12 Months	34.7 x	36.7 x
Dividend Yield	1.2%	2.1%
Free Cash Flow Yield [†]	4.4%	6.8%
Market Characteristics		
\$ Weighted Average Market Cap—3-Year Avg.	\$7.7 B	\$4.8 B
Largest Market Cap—3-Year Avg.	\$20.4 B	\$15.0 B
Annualized Standard Deviation—Since Inception*	17.3%	19.9%

[†]Free cash flow data is as of June 30, 2020. Prices are as of September 30, 2020. Excludes financials.

*January 1, 2008

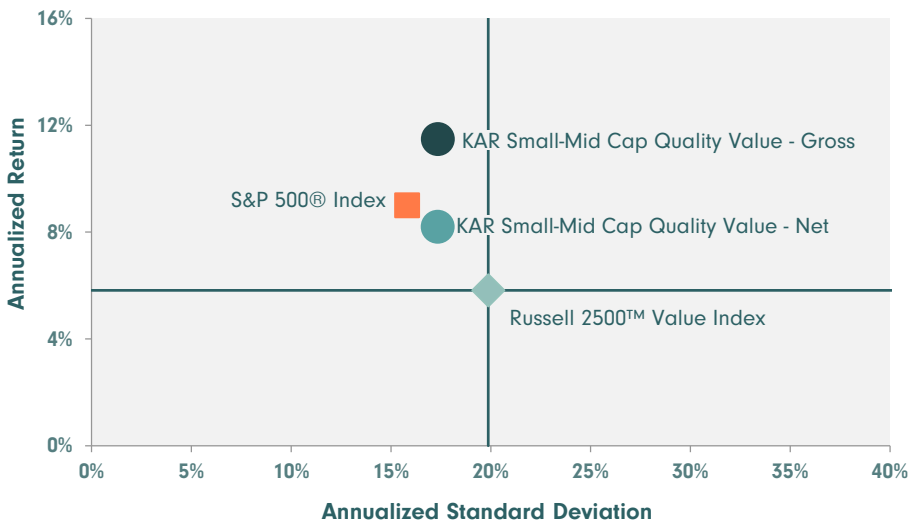
This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Data is obtained from FactSet Research Systems and BNY Mellon and is assumed to be reliable. Other principal consultant firms may use different algorithms to calculate selected statistics. Estimates are based on certain assumptions and historical information. **Past performance is no guarantee of future results.**

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Strong Risk-Adjusted Returns

Inception* to September 30, 2020



Historical Returns

	KAR Small-Mid Cap Quality Value (gross)	KAR Small-Mid Cap Quality Value (net) [‡]	Russell 2500™ Value Index
Annualized Returns (%)[†]			
As of September 30, 2020			
3 rd Quarter	2.84	2.07	3.54
Year to Date	0.37	(1.87)	(18.39)
One Year	5.65	2.52	(12.62)
Three Years	8.23	5.04	(2.69)
Five Years	11.92	8.64	4.65
Seven Years	10.19	6.94	4.33
Ten Years	12.77	9.46	8.01
Inception*	11.48	8.20	5.82

	KAR Small-Mid Cap Quality Value (gross)	KAR Small-Mid Cap Quality Value (net) [‡]	Russell 2500™ Value Index
Annual Returns (%)			
2019	32.48	28.65	23.56
2018	(11.08)	(13.74)	(12.36)
2017	19.17	15.69	10.36
2016	19.40	15.91	25.20
2015	(0.59)	(3.53)	(5.49)
2014	8.88	5.60	7.11
2013	36.30	32.41	33.32
2012	11.01	7.72	19.21
2011	7.40	4.32	(3.36)
2010	25.83	22.18	24.82
2009	32.51	28.68	27.68
2008	(18.99)	(21.47)	(31.99)

*January 1, 2008

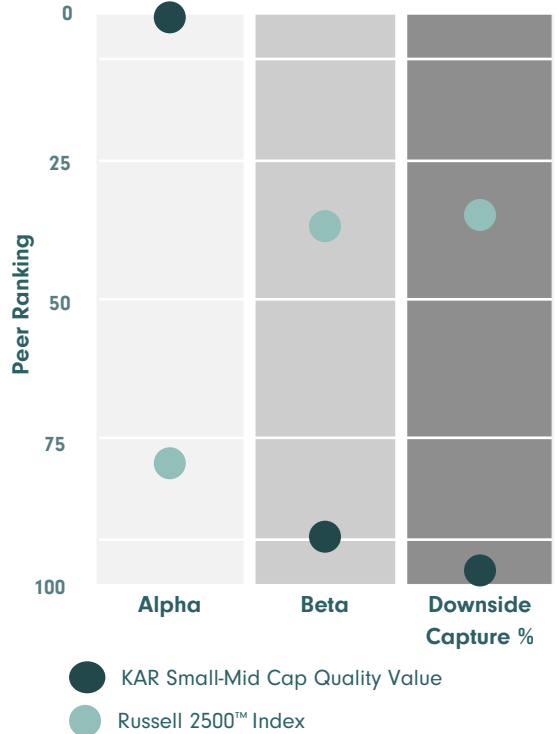
[†]All periods less than one year are total returns and are not annualized. Returns are preliminary.

[‡]Net of all fees and expenses. Assumes a 3% annual fee.

This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Returns of the Kayne Anderson Rudnick composite are preliminary and gross of fees unless otherwise specified. For further details on the composite, please see the disclosure statement in this presentation. The Small-Mid Cap Core Universe includes all managers categorized in the small-mid cap core asset class by eVestment. Data is obtained from FactSet Research Systems and is assumed to be reliable. **Past performance is no guarantee of future results.**

Peer Comparison Chart

Inception* to September 30, 2020



Performance Statistics

Inception* to September 30, 2020

	KAR Small-Mid Cap Quality Value	Russell 2500™ Index
Annualized Return	11.48	5.82
Annualized Standard Deviation	17.35	19.87
Alpha	6.11	0.00
Beta	0.83	1.00
Sharpe Ratio	0.63	0.26
R-Squared	89.75	100.00

IMPORTANT RISK CONSIDERATIONS: Equity Securities: The market price of equity securities may be adversely affected by financial market, industry, or issuer specific events. Focus on a particular style or on small or medium-sized companies may enhance that risk. **Limited Number of Investments:** Because the fund has a limited number of securities, it may be more susceptible to factors adversely affecting its securities than a less concentrated fund. **Industry/Sector Concentration:** A fund that focuses its investments in a particular industry or sector will be more sensitive to conditions that affect that industry or sector than a non-concentrated fund. **Market Volatility:** Local, regional, or global events such as war, acts of terrorism, the spread of infectious illness or other public health issues, recessions, or other events could have a significant impact on the portfolio and its investments, including hampering the ability of the portfolio manager(s) to invest the portfolio's assets as intended.

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Disclosure

Year	Composite Pure Gross Return* (%)	Composite Net Return (%)	Russell 2500™ Value Index Return (%)	Composite 3-Yr Std Dev (%)	Benchmark 3-Yr Std Dev (%)	Percentage of Wrap-Fee Accounts (%)	Number of Accounts	Internal Dispersion (%)	Composite Assets (\$ Millions)	Firm Assets (\$ Millions)
2010	25.83	22.18	24.82	24.26	27.35	0	< 5	N/A	< 1	4,729
2011	7.40	4.32	(3.36)	20.07	24.57	0	< 5	N/A	1	5,232
2012	11.01	7.72	19.21	13.97	18.67	0	< 5	N/A	85	6,545
2013	36.30	32.41	33.32	12.01	15.29	0	6	0.13	138	7,841
2014	8.88	5.60	7.11	10.65	11.41	0	12	0.09	140	7,989
2015	(0.59)	(3.53)	(5.49)	12.26	12.19	0	< 5	N/A	< 1	8,095
2016	19.40	15.91	25.20	12.26	13.36	100	< 5	N/A	< 1	9,989
2017	19.17	15.69	10.36	10.95	11.98	100	< 5	N/A	< 1	14,609
2018	(11.08)	(13.74)	(12.36)	12.82	13.77	100	< 5	N/A	< 1	17,840
2019	32.48	28.65	23.56	13.58	14.43	100	< 5	N/A	< 1	25,685

*Pure gross returns are supplemental to net returns.

The Russell 2500™ Value Index is a trademark/service mark of Frank Russell Company. Russell® is a trademark of Frank Russell Company.

KAR (as defined below) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. KAR has been independently verified for the period from January 1, 1999 through December 31, 2019. The verification reports are available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards. Verification does not ensure the accuracy of any specific composite presentation.

Kayne Anderson Rudnick Investment Management, LLC ("KAR"), a wholly owned subsidiary of Virtus Investment Partners, Inc., is a registered investment advisor under the Investment Advisers Act of 1940. Registration of an Investment Advisor does not imply any level of skill or training. KAR manages a variety of equity and fixed-income strategies focusing exclusively on securities the firm defines as high quality.

The composite includes all fully discretionary Small-Mid Cap Quality Value Wrap Portfolios. Small-Mid Cap

Quality Value Wrap Portfolios are invested in equity securities with market capitalizations consistent with the Russell 2500™ Value Index, that have market control, rising free cash flow, shareholder-oriented management, strong consistent profit growth and low debt balance sheets. For comparison purposes, the composite is measured against the Russell 2500™ Value Index. The Russell 2500™ Value Index is a market capitalization-weighted index of value-oriented stocks of the 2,500 smallest companies in the Russell Universe, which comprises the 3,000 largest U.S. companies. The index is calculated on a total-return basis with dividends reinvested. Benchmark returns are not covered by the report of the independent verifiers. The composite was created in July 2015. A list of composite descriptions and policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request.

For periods prior to July 1, 2015, the composite calculations have been linked to the firm's Small-Mid Cap Quality Value actual historical non-wrap fee composite performance.

The standard wrap fee schedule in effect is 3.00% on total assets. Actual management fees charged may vary depending on applicable fee schedules and portfolio size,

among other things. Additional information may be found in Part IIA of Form ADV, which is available on request. The performance information is supplied for reference. Past performance is no guarantee of future results. Results will vary among accounts. The U.S. dollar is the currency used to express performance. Performance results include the reinvestment of all income. Pure gross returns do not reflect the deduction of any expenses, including trading costs. Net annual returns are calculated by deducting 1/4th of an assumed maximum annual wrap fee of 3% on a quarterly basis. Beginning January 1, 2016, net annual returns are calculated by deducting 1/12th of an assumed maximum annual wrap fee of 3% on a monthly basis. Wrap fees include all charges for trading costs, portfolio management, custody and other administrative expenses.

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns for accounts in the composite for the entire year. For those years when less than five accounts were included for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation measures the variability of the composite (using pure gross returns) and the benchmark for the 36-month period.