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Kishore Rao is a portfolio manager and analyst at Sustainable Growth Advisers (SGA), an investment management affiliate of Virtus Investment Partners. In addition, he is a principal and member of the firm's investment committee.

Prior to joining SGA in 2004, Mr. Rao was a member of the investment team at the venture capital firm Trident Capital, where he managed a portfolio of software, technology, and business service companies from 2001 to 2004. In 1998, he founded and served as general manager of the StreetEvents.com division of CCBN before it was sold to Thomson Reuters.

From 1996 to 1997, Mr. Rao was an equity analyst covering health care, software, and information services at Tiger Management. Prior to that, he was an equity analyst at Wellington Management with primary research responsibilities for the semiconductor equipment industry.

Mr. Rao earned a B.S. in industrial management from Carnegie Mellon University and an M.B.A. from Harvard Business School. He began working in the investment industry in 1997.