

## INVESTMENT OVERVIEW

The Fund seeks capital growth and income by investing in large- to mid-capitalization companies at the intersection of value, quality, and shareholder yield. NFJ seeks to invest in companies diversified across industries with superior competitive positions and consistent financials, employing a time-tested process that capitalizes on low market expectations and strong prospects.

## KEY FEATURES

**Innovative Approach to Value** — The investment team uses big data and data analytics to uncover differentiated insights into valuations quickly and efficiently

**Focus on Fundamentals** — A disciplined, fundamental research process helps identify companies with attractive quality characteristics, shareholder yield, and consistent financials

**Decades of Value Investing Experience** — NFJ's boutique structure and flat organization has fostered an entrepreneurial mindset and collaborative culture since 1989

## AVERAGE ANNUAL TOTAL RETURNS (%) as of 12/31/2023

	QTD	YTD	1 Year	3 Year	5 Year	10 Year	Since Inception
Class INST	14.87	19.65	19.65	10.08	10.30	7.20	8.14
Class A NAV	14.87	19.14	19.14	9.74	9.94	6.85	7.63
Class A POP	8.55	12.59	12.59	7.69	8.71	6.24	7.36
Class R6	14.87	19.58	19.58	10.16	10.36	7.26	7.47
Index	9.50	11.46	11.46	8.86	10.91	8.40	7.25

## ANNUAL PERFORMANCE (%)

	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Class INST	19.65	-13.51	28.90	-2.14	25.08	-9.77	16.08	16.26	-8.32	9.99
Index	11.46	-7.54	25.16	2.80	26.54	-8.27	13.66	17.34	-3.83	13.45

Performance data quoted represents past performance. Past performance does not guarantee future results. Investment return and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. Please visit [virtus.com](http://virtus.com) for performance data current to the most recent month end.

**Class INST Shares have no sales charges and are not available to all investors.** The fund class gross expense ratio is 0.74%. The net expense ratio is 0.70%, which reflects a contractual expense reimbursement in effect through 10/31/2024.

**Class A Shares have a maximum sales charge of 5.50%. A contingent deferred sales charge of 1% may be imposed on certain redemptions within 18 months on purchases on which a finder's fee has been paid.** The fund class gross expense ratio is 1.04%.

**Class R6 Shares have no sales charges and are not available to all investors.** The fund class gross expense ratio is 0.67%. The net expense ratio is 0.65%, which reflects a contractual expense reimbursement in effect through 10/31/2024.

**Other share classes may have sales charges. See [virtus.com](http://virtus.com) for details.**

Average annual total return is the annual compound return for the indicated period and reflects the change in share price and the reinvestment of all dividends and capital gains. Returns for periods of one year or less are cumulative returns.

Index: The Russell 1000® Value Index is a market capitalization-weighted index of value-oriented stocks of the 1,000 largest companies in the Russell Universe, which comprises the 3,000 largest U.S. companies. The index is calculated on a total return basis with dividends reinvested. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and is not available for direct investment.

Since inception performance for the index reflects a start date of 5/8/2000, the same date as the inception of the Fund's Class I Shares. Class A inception date: 10/31/2001. Class R6 inception date: 12/19/2013.

SHARE CLASSES	Ticker	CUSIP
INST Shares	NFJEX	92837N600
A Shares	PNEAX	92837N105
ADMIN Shares	ANDAX	92837N709
C Shares	PNECX	92837N204
P Shares	ADJPX	92837N501
R6 Shares	ANDVX	92837N402

## FUND INFORMATION

Inception Date (Class INST)	05/08/00
AUM (\$ millions)	646.9
Number of Holdings	63
Dividends	Quarterly
Morningstar Category	Large Value
Index	Russell 1000® Value Index

The Index shown represents the Fund's performance index, which may differ from the Fund's regulatory index included in its Prospectus.

## MORNINGSTAR RATINGS (CLASS INST)

Time Period	# of Stars	# of Funds
Overall	★★	1,131
3 Year	★★	1,131
5 Year	★★	1,075
10 Year	★★	821

Morningstar ratings are based on risk-adjusted returns. Strong ratings are not indicative of positive fund performance.

## INVESTMENT ADVISER

Virtus Investment Advisers, Inc.

## INVESTMENT SUBADVISER



A Virtus  
Investment Partner

NFJ Investment Group (NFJ) is a global value equity manager with a rich heritage and deep roots in Dallas, Texas, dating to 1989. NFJ is unwavering in its commitment to investing at the intersection of value, quality, and shareholder yield, seeking to identify companies with low market expectations and the strongest prospects for returning capital to shareholders.

## PORTFOLIO MANAGERS

**R. Burns McKinney, CFA**  
Industry start date: 1996  
Start date as Fund Portfolio Manager: 2007

**Thomas Oliver, CFA, CPA**  
Industry start date: 1995  
Start date as Fund Portfolio Manager: 2006

**Jeff N. Reed, CFA, FDP**  
Industry start date: 2004  
Start date as Fund Portfolio Manager: 2011

**John R. Mowrey, CFA**  
Industry start date: 2007  
Start date as Fund Portfolio Manager: 2015

CHARACTERISTICS	Fund	Index
Avg. Weighted Market Cap (bn)	129.59	139.03
Median Market Cap (bn)	40.54	12.94
Trailing P/E With Negative Earnings	24.39	19.42
3-Year Earnings Growth Rate	11.93	13.15
5-Year Earnings Growth Rate	13.28	12.56
3-Year Dividend Growth Rate	10.61	8.06
Active Share	87.27	n/a
30-day SEC Yield	2.09	
30-day SEC Yield (unsubsidized)	2.06	

30-day SEC Yield is a standardized yield calculated according to a formula set by the SEC, and is subject to change.

30-day SEC Yield (unsubsidized) is the 30 day SEC yield without the effect of applicable expense waivers.

RISK STATISTICS (3 YEAR)	Fund	Index
Alpha	0.68	n/a
Beta	1.13	1.00
R <sup>2</sup>	0.90	1.00
Sharpe Ratio	0.40	0.40
Standard Deviation	19.72	16.50

TOP TEN HOLDINGS	% Fund
Bank of America Corp	4.27
Alexandria Real Estate Equities Inc	4.17
Rexford Industrial Realty Inc	3.87
Intuit Inc	3.73
Eversource Energy	3.26
Crown Castle Inc	3.18
Agilent Technologies Inc	2.98
NextEra Energy Inc	2.71
Thermo Fisher Scientific Inc	2.47
PNC Financial Services Group Inc/The	2.34

Holdings and sector weightings are subject to change.

SECTOR ALLOCATIONS	% Equity	% Index
Financials	25.35	21.81
Real Estate	15.09	5.05
Health Care	13.44	14.60
Industrials	10.54	13.86
Utilities	9.33	4.83
Information Technology	5.63	9.55
Energy	5.21	7.76
Materials	5.15	4.86
Consumer Discretionary	4.29	5.16
Consumer Staples	3.94	7.85
Communication Services	2.03	4.68

## IMPORTANT RISK CONSIDERATIONS

**Market Volatility:** The value of the securities in the portfolio may go up or down in response to the prospects of individual companies and/or general economic conditions. Local, regional, or global events such as war or military conflict, terrorism, pandemic, or recession could impact the portfolio, including hampering the ability of the portfolio's manager(s) to invest its assets as intended.

**Issuer Risk:** The portfolio will be affected by factors specific to the issuers of securities and other instruments in which the portfolio invests, including actual or perceived changes in the financial condition or business prospects of such issuers. **Equity Securities:** The market price of equity securities may be adversely affected by financial market, industry, or issuer-specific events. Focus on a particular style or on small, medium, or large-sized companies may enhance that risk. **Prospectus:** For additional information on risks, please see the fund's prospectus.

## GLOSSARY

**Avg. Weighted Market Cap (bn):** The sum of each security's weight within the fund (or index) multiplied by the security's market capitalization. **Trailing P/E With Negative Earnings:** Per share stock price divided by the latest 12-months earnings per share, including companies that have negative earnings per share over the past 12-months. **3-Year Earnings Growth Rate:** Average of earnings per share growth for latest 3-year period. **5-Year Earnings Growth Rate:** Average of earnings per share growth for latest 5-year period. **3-Year Dividend Growth Rate:** Average of dividends per share growth for latest 3-year period. **Active Share:** A measure of the percentage of stock holdings in a manager's portfolio that differ from the benchmark index. **Alpha:** A risk-adjusted measure of an investment's excess return relative to a benchmark. **Beta:** A quantitative measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. **R<sup>2</sup>:** A measure that represents the percentage of a fund or security's movements that can be explained by movements in a benchmark index. **Sharpe Ratio:** A risk-adjusted measure calculated using standard deviation and excess return to determine reward per unit of risk. **Standard Deviation:** Measures variability of returns around the average return for an investment portfolio. Higher standard deviation suggests greater risk.

## MORNINGSTAR

Morningstar Rating™ for funds, or 'star rating,' is calculated for managed products (including mutual funds, variable annuity and variable life subaccounts, exchange-traded funds, closed-end funds, and separate accounts) with at least a three-year history. Exchange-traded funds and open-ended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating metrics. The weights are: 100% three-year rating for 36-59 months of total returns, 60% five-year rating/40% three-year rating for 60-119 months of total returns, and 50% 10-year rating/30% five-year rating/20% three-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most recent three-year period actually has the greatest impact because it is included in all three rating periods. Ratings do not take into account the effect of sales charges and loads.

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