# Virtus Duff & Phelps Real Estate Securities Fund



#### INVESTMENT OVERVIEW

The Fund seeks attractive long-term returns by providing U.S. real estate securities exposure, emphasizing companies with revenues driven by recurring rental income. The highly experienced portfolio team applies a disciplined, bottom-up investment process, utilizing both qualitative and quantitative factors, focusing on high-quality commercial real estate owner/operators.

#### **KEY FEATURES**

Attractive Income and Growth Potential — Pursues the stable cash flows offered by contractual rental revenues, emphasizing REITs with strong management teams focused on long-term value creation

**Broadens Portfolio Diversification** — Provides exposure to the lower correlations the U.S. real estate market has historically exhibited to traditional stocks and bonds

**Lower Volatility Approach** — High-conviction, lower-turnover portfolio of 25-45 securities, strives to benefit from valuations inefficiencies and the historically higher long-term risk-adjusted returns of rental property companies over non-rental companies

#### AVERAGE ANNUAL TOTAL RETURNS (%) as of 12/31/2023

	QTD	YTD	1 Year	3 Year	5 Year	10 Year	Since Inception
Class I	15.31	11.16	11.16	6.51	8.61	8.01	5.33
Class A NAV	15.23	10.89	10.89	6.24	8.33	7.73	10.17
Class A POP	8.89	4.79	4.79	4.26	7.11	7.13	9.95
Class R6	15.37	11.51	11.51	6.84	8.93	n/a	6.36
Index	16.22	13.73	13.73	7.21	7.39	7.65	5.16

#### ANNUAL PERFORMANCE (%)

Class I         11.16         -26.13         47.15         -1.74         27.32         -6.50         6.1           Index         13.73         -24.37         43.24         -8.00         26.00         -4.62         5.2		2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Index 13.73 -24.37 43.24 -8.00 26.00 -4.62 5.2	l	11.16	-26.13	47.15	-1.74	27.32	-6.50	6.11	6.94	2.38	31.66
1070 2107 10121 0100 20100 1102 01		13.73	-24.37	43.24	-8.00	26.00	-4.62	5.23	8.52	3.20	30.14

Performance data quoted represents past performance. Past performance does not guarantee future results. Investment return and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. Please visit virtus.com for performance data current to the most recent month end.

Class I Shares have no sales charges and are not available to all investors. The fund class gross expense ratio is 1.12%

Class A Shares have a maximum sales charge of 5.50%. A contingent deferred sales charge of 1% may be imposed on certain redemptions within 18 months on purchases on which a finder's fee has been paid. The fund class gross expense ratio is 1.36%.

Class R6 Shares have no sales charges and are not available to all investors. The fund class gross expense ratio is 0.95%. The net expense ratio is 0.79%, which reflects a contractual expense reimbursement in effect through

### Other share classes may have sales charges. See virtus.com for details.

Average annual total return is the annual compound return for the indicated period and reflects the change in share price and the reinvestment of all dividends and capital gains. Returns for periods of one year or less are cumulative returns.

Index: The FTSE Nareit Equity REITs Index is a free-float market capitalization-weighted index measuring equity tax-qualified real estate investment trusts, which meet minimum size and liquidity criteria, that are listed on the New York Stock Exchange, the American Stock Exchange and the NASDAQ National Market System. The index is calculated on a total return basis with dividends reinvested. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and is not available for direct investment.

Since inception performance for the index reflects a start date of 12/29/2006, the same date as the inception of the Fund's Class I Shares. Class A inception date: 3/1/1995. Class R6 inception date: 11/12/2014.

SHARE CLASSES	Ticker	CUSIP
I Shares	PHRIX	92828R552
A Shares	PHRAX	92828R586
C Shares	PHRCX	92828R560
R6 Shares	VRREX	92828W528

### **FUND INFORMATION**

Inception Date (Class I)	12/29/06
AUM (\$ millions)	388.8
Number of Holdings	30
Dividends	Quarterly
Morningstar Category	Real Estate
Index	FTSE Nareit Equity REITs Index

The Index shown represents the Fund's performance index, which may differ from the Fund's regulatory index included in its Prospectus.

### MORNINGSTAR RATINGS (CLASS I)

Time Period	# of Stars	# of Funds		
Overall	****	235		
3 Year	****	235		
5 Year	****	215		
10 Year	****	156		

Morningstar ratings are based on risk-adjusted returns. Strong ratings are not indicative of positive fund performance.

#### **INVESTMENT ADVISER**

Virtus Investment Advisers, Inc.

# INVESTMENT SUBADVISER



**Duff & Phelps Investment Management** pursues specialized investment strategies with exceptional depth of resources and expertise. Since its earliest beginnings, providing research and analysis of income producing securities to Depression-era investors, the firm's attention has been set on identifying attractive opportunities through active management and fundamental research, while managing the associated risks. Today, building on a distinguished legacy, Duff & Phelps has earned a reputation as a leader in investing in Global Listed Infrastructure, Global Listed Real Estate, Clean Energy, and Diversified Real Assets.

Quality. Reliability. Specialization. Since 1932.

#### PORTFOLIO MANAGERS

Geoffrey P. Dybas, CFA

Industry start date: 1989

Start date as Fund Portfolio Manager: 1998

Frank J. Haggerty, Jr., CFA

Industry start date: 1996

Start date as Fund Portfolio Manager: 2007



The Fund (Class R6): Best Fund over 3 years among Real Estate Funds

CHARACTERISTICS	Fund	Index
Avg. Weighted Market Cap (bn)	42.05	36.93
Median Market Cap (bn)	16.16	2.83
Trailing P/E Ex-Negative Earnings	31.94	34.77
Price-to-Cash Flow	17.34	16.47
Price-to-Book Value	2.06	1.98
3-Year Earnings Growth Rate	7.79	-2.35
5-Year Earnings Growth Rate	10.16	8.32
Active Share	35.72	n/a
Dividend Coverage	1.60	1.50
Earnings Growth Rate est. 2024	5.30	4.80
FFO Multiple (P/E Ratio) est. 2024	18.00	17.20
30-day SEC Yield	2.81	

30-day SEC Yield is a standardized yield calculate	d according to
a formula set by the SEC, and is subject to chang	е.

#### INCOME DISTRIBUTIONS

Month		NAV at Month-End
March 2023	\$0.094883	19.13
June 2023	\$0.105073	19.32
September 2023	\$0.099054	17.70
December 2023	\$0.160102	18.36

RISK STATISTICS (3 YEAR)	Fund	Index
Alpha	-0.62	n/a
Beta	0.99	1.00
R <sup>2</sup>	0.99	1.00
Sharpe Ratio	0.20	0.24
Standard Deviation	20.94	20.95

TOP TEN HOLDINGS	% Fund
Prologis Inc	11.67
Equinix Inc	7.07
Digital Realty Trust Inc	5.27
Public Storage	4.94
Realty Income Corp	4.91
Ventas Inc	4.70
Welltower Inc	4.54
Sun Communities Inc	4.46
VICI Properties Inc	4.44
Simon Property Group Inc	4.26

SECTOR ALLOCATION	% Fund	% Index
Industrial	16.36	16.47
Data Centers	12.33	10.75
Health Care	11.71	10.31
Residential: Apartments	9.95	10.92
Self Storage	8.53	8.81
Retail: Shopping Centers	6.30	6.10
Residential: Single Family Homes	5.95	3.04
Retail: Free Standing	4.91	6.60
Non-NAREIT Equity Index Positions	4.50	0.00
Residential: Manufactured Homes	4.45	2.77
Gaming REITs	4.44	4.23
Retail: Regional Malls	4.26	4.66
Office	2.93	5.96
Lodging/Resorts	2.32	3.49
Cash & Equivalents	1.06	0.00
Specialty	0.00	3.46
Diversified	0.00	2.43
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Holdings and sector weightings are subject to change.

#### IMPORTANT RISK CONSIDERATIONS

Equity Securities: The market price of equity securities may be adversely affected by financial market, industry, or issuer-specific events. Focus on a particular style or on small, medium, or large-sized companies may enhance that risk. **Real Estate**: The portfolio may be negatively affected by factors specific to the real estate market, including interest rates, leverage, property, and management.

Industry/Sector Concentration: A portfolio that focuses its investments in a particular industry or sector will be more sensitive to conditions that affect that industry or sector than a non-concentrated portfolio. Market Volatility: The value of the securities in the portfolio may go up or down in response to the prospects of individual companies and/or general economic conditions. Local, regional, or global events such as war or military conflict, terrorism, pandemic, or recession could impact the portfolio, including hampering the ability of the portfolio's manager(s) to invest its assets as intended. Prospectus: For additional information on risks, please see the fund's prospectus.

Avg. Weighted Market Cap (bn): The sum of each security's weight within the fund (or index) multiplied by the security's market capitalization. Trailing P/E Ex-Negative Earnings: Per share stock price divided by the latest 12-months earnings per share. Price-to-Cash Flow: Per-share stock price divided by the per-share operating cash flow. Price-to-Book Value: A ratio used to compare a stock's market value to its book value. 3-Year Earnings Growth Rate: Average of earnings per share growth for latest 3-year period. 5-Year Earnings Growth Rate: Average of earnings per share growth for latest 5-year period. Active Share: A measure of the percentage of stock holdings in a manager's portfolio that differ from the benchmark index. Dividend Coverage: Calculated by dividing the company's earning income by the dividend pay-out rate for each stock held by the portfolio. Earnings Growth Rate est. 2024: The company's estimated future earnings for each stock held by the portfolio. FFO Multiple (P/E Ratio) per share for each stock held by the portfolio. FFO Multiple (P/E Ratio) per share for each stock held by the portfolio. Alpha: A risk-adjusted measure of an investment's excess return relative to a benchmark. Beta: A quantitative measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. R²: A measure that represents the percentage of a fund or security's movements that can be explained by movements in a benchmark index. Sharpe Ratio: A risk-adjusted measure calculated using standard deviation and excess return to determine Ratio: A risk-adjusted measure calculated using standard deviation and excess return to determine reward per unit of risk. Standard Deviation: Measures variability of returns around the average return for an investment portfolio. Higher standard deviation suggests greater risk.

Morningstar Rating™ for funds, or 'star rating,' is calculated for managed products (including mutual funds, variable annuity and variable life subaccounts, exchange-traded funds, closed-end funds, and separate accounts) with at least a three-year history. Exchange-traded funds and open-ended mutual funds are considered a single population for comparative purposes. It is calculated based

on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating for a managed product is derived from a weighted average of the performance figures associated with its three-, tive-, and 10-year (if applicable) Morningstar Rating metrics. The weights are: 100% three-year rating for 36-59 months of total returns, 60% five-year rating/40% three-year rating for 60-119 months of total returns, and 50% 10-year rating/30% five-year rating/20% three-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period actually has the greatest impact because it is included in all three rating periods. three-year period actually has the greatest impact because it is included in all three rating periods. Ratings do not take into account the effect of sales charges and loads.

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# FUND CLASSIFICATION AWARDS

The currency for the calculation corresponds to the currency of the country for which the awards are calculated and relies on monthly data. Classification averages are calculated with all eligible share classes for each eligible classification. The calculation periods extend over 36, 60 and 120 months. The highest Lipper Leader® for Consistent Return (Effective Return) value within each eligible classification determines the fund classification winner over three, five or 10 years. For a detailed explanation, please review the Lipper Leader methodology document.

US local classifications are used in the United States, rather than Lipper Global Classifications. Institutional funds are included in the universe of eligible funds. Since Lipper Leader scores are not calculated for money market funds, these categories are excluded from all fund award calculations. Additionally, S&P 500 Index funds, S&P Midcap 400 Index funds, equity leverage funds, specialty Additionally, see 300 filest units, see individually fixed income funds, specially/miscellaneous funds, specially/miscellaneous funds, other states' single state municipal debt funds, other states' intermediate municipal debt funds, and other states' short/ intermediate municipal debt funds are not eligible to receive classification awards. Only one share class (the one with the best Lipper Leader score) is used for each portfolio in determining asset class and overall awards. Some funds may be excluded from award contention if, in the opinion of Refinitiv Lipper's Research staff, the portfolio has undergone too many classification changes or changed classifications recently. The calculation periods are through the end of November of the respective evaluation year

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Please consider a Fund's investment objectives, risks, charges, and expenses carefully before investing. For this and other information about any Virtus Fund, contact your financial professional, call 800-243-4361, or visit virtus.com for a prospectus or summary prospectus. Read it carefully before investing. Not insured by FDIC/NCUSIF or any federal government agency. No bank guarantee. Not a deposit. May lose value.

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