

# ZEVENBERGEN GROWTH EQUITY 1Q2024

ZVNBRGN<sup>®</sup>

Growth Equity Strategy Inception Date: 12/31/1986

Growth Equity Strategy AUM: \$2.7B<sup>◇</sup>

Total Firm AUM: \$4.8B

## INVESTMENT OVERVIEW

The growth strategy seeks long-term capital appreciation by investing in a concentrated portfolio of companies across capitalizations and life cycle, which exhibit strong growth expectations. A strong independent approach to research and disciplined active management aims to preserve objectivity from Wall Street biases to help capture meaningful potential return advantages.

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## KEY FEATURES

### High-Growth Focus

- Innovative and disruptive high-growth companies, often founder led
- Prioritize long-term growth and free cash flow generation over maximizing short-term profits

### Rigorous Fundamental Research

- Bottom-up analysis focusing on positive revenue, cash flow and earnings growth
- Differentiated products or services in large addressable markets

### High-Conviction Portfolio

- Concentrated positions
- Long-term holding periods
- Low-turnover

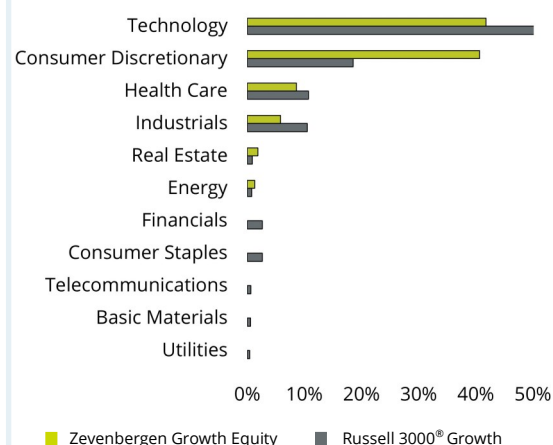
## TOP 10 HOLDINGS

	%Weight
NVIDIA Corporation	9.6
MercadoLibre, Inc.	6.3
Amazon.com, Inc.	6.1
The Trade Desk, Inc.	5.7
Shopify Inc.	5.5
Tesla, Inc.	5.1
Uber Technologies, Inc.	4.9
Advanced Micro Devices, Inc.	4.3
Axon Enterprise, Inc.	4.2
Meta Platforms, Inc.	3.6
	55.3

## MARKET CAPITALIZATION

33.6%	Large
31.8%	Medium/Large
13.8%	Medium
19.5%	Medium/Small
1.3%	Small

## MARKET SECTOR WEIGHTS



## CHARACTERISTICS

	ZEVENBERGEN GROWTH EQUITY	RUSSELL 3000 <sup>®</sup> GROWTH
Number of Holdings	36	1,504
Sales/Share Growth - 1 Year (Gross Revenue)	21.7%	9.9%
Price/Sales	8.2X	4.8X
Debt/Capital	28.6%	47.2%
Wtd. Average Market Cap. (\$ Billions)	\$471.9	\$1,165.8
Standard Deviation	23.9%	17.5%
Active Share	76.3%	

## PORTFOLIO MANAGERS



### Joseph Dennison, CFA

Industry start date: 2011  
Portfolio Manager start date: 2014



### Anthony Zackery, CFA

Industry start date: 2011  
Portfolio Manager start date: 2014



### Nancy Zevenbergen, CFA

Industry start date: 1981  
Portfolio Manager start date: 1987

## EVOLUTION OF A COMPANY'S GROWTH

### ZEVENBERGEN GROWTH EQUITY FOCUS



## ZEVENBERGEN GROWTH EQUITY COMPOSITE PERFORMANCE

Returns as of 03/31/2024	Q1 2024	ONE YEAR	THREE YEAR <sup>*</sup>	FIVE YEAR <sup>*</sup>	TEN YEAR <sup>*</sup>	SINCE INCEPTION <sup>**</sup>
<b>Zevenbergen Growth Equity (Gross of Fees)</b>	12.5%	42.3%	-5.9%	14.3%	13.9%	12.8%
<b>Zevenbergen Growth Equity (Net of Fees)</b>	11.7%	38.2%	-8.7%	11.0%	10.5%	9.5%
<b>Russell 3000<sup>®</sup> Growth</b>	11.2%	38.0%	11.5%	17.8%	15.4%	11.1%

<sup>\*</sup>Annualized Return <sup>\*\*</sup>12/31/1986

The Zevenbergen Growth Equity Composite net of fees performance is inclusive of a model management fee of 3.00%, reflective of the highest possible fee for the bundled-fee portfolio industry. ZCI does not offer bundled-fee products.

<sup>◇</sup> Includes assets outside of the Zevenbergen Growth Equity Composite managed in a similar manner. Please see next page for important disclosures.

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## IMPORTANT DISCLOSURES FROM PRIOR PAGE (AS OF 03/31/2024)

### **Investing involves risk, including the possible loss of principal and fluctuation in value.**

Performance figures shown are for the Zevenbergen Growth Equity Composite (Composite), managed by Zevenbergen Capital Investments LLC (ZCI) and is representative of the model portfolio's (Model) investment strategy, which ZCI provides to the third-party platform. ZCI's Composite contains tax-exempt, fee-paying accounts managed in the Zevenbergen Growth Equity investment style. The strategy is capital appreciation characterized by concentrated portfolios (generally 40-60 securities) and limited income generation and is generally fully-invested at all times. Portfolios in the strategy typically invest in high-growth companies of any market capitalization which at times can exhibit substantially greater volatility than the stock market as a whole. The Russell 3000<sup>®</sup> Growth Index has been chosen as the performance benchmark by virtue of its similar capitalization ranges and fundamental growth characteristics when compared to the strategy. Performance for the Index does not include investment management fees, brokerage commissions and other expenses associated with investing in equity securities. It is not possible to directly invest in an market index.

### **Performance data quoted represents past performance; past performance does not guarantee future results.**

All Composite returns are net of transaction costs and reflect the reinvestment of dividends and other earnings. Gross of fees performance is shown prior to the deduction of realized management fees, and net of fees performance reflects the deduction of a model management fee of 3.00%, applied monthly. A 3.00% management fee is the highest possible fee for the bundled-fee portfolio industry; ZCI does not offer participation in bundled-fee portfolios or products. Foreign withholding taxes and other expenses may be incurred in the management of an account which will reduce all returns. Actual investment advisory fees incurred by clients may vary. All returns presented are time-weighted and reflective of realized and unrealized gains and losses. The Market Sector Weights, Market Capitalization, Portfolio Characteristics, and Top 10 Holdings were obtained from a representative client portfolio in the Composite. Holdings and Market Sector Weights are subject to change and should not be considered a recommendation to buy or sell any security. A complete list of ZCI's holdings over the preceding 12 months is available upon request. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the securities in this list.

**Composite performance does not reflect the third-party platform or program sponsor costs, trading costs, administrative management fees, or other expenses that would be incurred by a participant bundled-fee portfolio (participant) and would reduce returns. The results do not represent actual participant or Model portfolio trading, which is conducted by the third-party platform or program sponsor on behalf of the client.** It should not be assumed that investors would have obtained the performance shown had they invested in the manner shown and does not represent performance that any third-party bundled-fee investor actually attained. Actual bundled-fee portfolio performance may differ substantially from the performance presented. The composite performance presented is only for comparative purposes, as these materials assume trades were executed at the same time as the ZCI Model product. The performance of your account may differ materially from the performance shown due to assumptions that include, but are not limited to: trade execution timing, your investment advisor's discretion on when to implement trades in an account, differences in market conditions, client-imposed investment restrictions, the timing of client investments and withdrawals, fees payable, account size, and other factors. The Composite performance shown does not reflect the performance of model-based program accounts managed by your investment advisor. Your investment advisor may or may not make investment decisions based on model portfolios for your account. ZCI is not responsible for determining the suitability or appropriateness of the Model for your account. ZCI does not have investment discretion of your account and does not place trade orders for your account. All information and data, including allocations, are subject to change. There can be no assurance that an account managed in accordance with a model portfolio product will achieve profits or avoid incurring substantial losses. **This Model is only available through investment professionals.** Model strategy may not be available on all platforms, and fees and terms may vary.

Prospective clients should recognize the limitations inherent in composites and should consider all information regarding the firm's investment management capabilities.

Market Sector Weights, Market Capitalization, Portfolio Characteristics Source: The Bank of New York Mellon Corporation. Active Share Source: Bloomberg Finance L.P. Standard Deviation (Annualized): MPI Stylus.

Market Capitalization Ranges (\$ Billions): Large = \$172.52 & above; Medium/Large = \$49.80-172.52; Medium = \$15.16-49.80; Medium/Small = \$4.93-15.16; Small = \$4.93 & below.

Portfolio Characteristics data shown represents the aggregate of all securities held in the representative client portfolio.

- Sales/Share Growth 1 Year (Gross Revenue): the latest reported fiscal year gross revenues divided by one-year-ago fiscal year gross revenues.
- Price/Sales: calculated by dividing stock price by the previous 12 months sales per share.
- Debt/Capital: this characteristic shows the relationship between holdings' debt and total capital. Debt is defined as the sum of total long-term debt, other liabilities, deferred taxes and investment tax credits, and minority interest for the most recent quarter available. This sum is divided by capital (defined as the sum of debt, total common equity, and total preferred stock) for the most recent quarter available.
- Weighted Average Market Capitalization: each stock's market capitalization and its weight in the portfolio are used to determine the portfolio's weighted average market capitalization.
- Standard Deviation (Annualized): a statistical measure which quantifies the variability in an investment or index return, with a higher value indicating a greater risk due to wider variations from the average return.
- Active Share: a measure of how much the portfolio differs from the benchmark index.
- Russell 3000<sup>®</sup> Growth: this index measures the performance of those Russell 3000 Index companies with higher price-to-book ratios and higher forecasted growth values. One cannot invest directly in an index. Russell Indices are trademarks of the London Stock Exchange Group. Source data provided by the London Stock Exchange Group.

## IMPORTANT DISCLOSURES FROM PRIOR PAGE (AS OF 03/31/2024)

### **Zevenbergen Growth Equity Composite Investment Strategy (Strategy) Risk Considerations**

Equity Securities: The market price of equity securities may be adversely affected by financial market, industry, or issuer-specific events. Focus on a particular style or on small or medium-sized companies may enhance that risk.

Sector Focused Investing: Events negatively affecting a particular industry or market sector in which the Strategy focuses its investments may cause the value of the Strategy to decrease.

Technology Concentration: Because the Strategy is presently heavily weighted in the technology sector, it will be impacted by that sector's performance more than a Strategy with broader sector diversification.

Foreign Investing: Investing in foreign securities subjects the Strategy to additional risks such as increased volatility; currency fluctuations; less liquidity; less publicly available information about the foreign investment; and political, regulatory, economic, and market risk.

Limited Number of Investments: Because the Strategy has a limited number of securities, it may be more susceptible to factors adversely affecting its securities than a Strategy with a greater number of securities.

Market Volatility: The value of the securities in the Strategy may go up or down in response to the prospects of individual companies and/or general economic conditions. Price changes may be short- or long-term. Local, regional, or global events such as war (e.g., Russia's invasion of Ukraine), acts of terrorism, the spread of infectious illness (e.g., COVID-19 pandemic) or other public health issues, recessions, or other events could have a significant impact on the Strategy and its investments, including hampering the ability of the portfolio's manager(s) to invest the Strategy's assets as intended.