



Barry Mandinach

Executive Vice President, Head of Distribution
Virtus Investment Partners, Inc.

Barry Mandinach is executive vice president and head of distribution at Virtus Investment Partners, Inc., and a member of the senior management team. Mr. Mandinach leads the distribution, positioning, messaging, and marketing of Virtus investment products across all distribution platforms. He also manages relationships with the firm's retail distribution partners, including national wirehouses, regional and independent broker-dealers, and registered investment advisors.

Mr. Mandinach has more than 30 years of experience in the investment management industry, primarily in retail product sales, marketing, and sales leadership. Prior to joining Virtus in 2014, he was at UBS Global Asset Management (U.S.) for twelve years, most recently as head of wholesale distribution and chief marketing officer, as well as a board member of the PACE Select Funds.

From 1999 to 2001, Mr. Mandinach was the chief sales and marketing officer at Phoenix Investment Partners (PXP), the predecessor to Virtus. Prior to PXP, he was a partner and co-founder, with Martin Zweig and Eugene Glaser, of the Zweig Mutual Funds, which were acquired by PXP in 1999. He began his investment industry career at Drexel Burnham Lambert in 1981, holding sales and product management roles over eight years.

Mr. Mandinach earned a B.S. in political science from Emory University and a J.D. from the University of Miami.