

A VIRTUS INVESTMENT PARTNER

Small Cap Growth Portfolio Managed Accounts First Quarter 2024 Review

### Profile

- · Originally established to manage founder capital
- Over three decades of experience
- A differentiated "business analyst" investment approach focusing on high-quality businesses<sup>†</sup>
- A disciplined and repeatable investment process that produces high-conviction portfolios
- A wholly owned, independent subsidiary of Virtus
  Investment Partners

At a Glance	
Year Founded	1984
Headquarters	Los Angeles, CA
AUM	\$65.3 billion*
Number of Equity Investment Professionals	22
Average Investment Experience	16 Years

**Investment Philosophy** 

We believe that purchasing high-quality businesses with competitive protections at attractive valuations will achieve excess returns over a complete market cycle

### **Investment Objectives**

- To achieve a return meaningfully above that of the Russell 2000® Growth Index
- To achieve this return objective with a portfolio that exhibits lower overall risk characteristics\*

# Tenets of Quality Our Qualitative Business Assessment





- Protect and Grow Market Share
- High Economic Return on Capital
- Business Returns 
  → Shareholder Returns

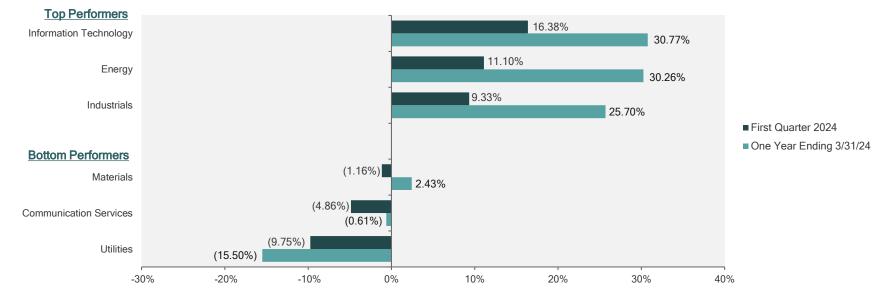
# Small Cap Growth Team

Portfolio Manager/Analysts	Responsibility	Research Start Date	KAR Start Date
Todd Beiley, CFA	Portfolio Manager and Senior Research Analyst Sector Coverage: Financials (Insurance Industry) and Information Technology	1999	2002
Jon Christensen, CFA	Portfolio Manager and Senior Research Analyst Sector Coverage: Health Care and Industrials	1995	2001
Julie Biel, CFA	Senior Research Analyst Sector Coverage: Information Technology and Health Care	2004	2013
Julie Kutasov	Senior Research Analyst Sector Coverage: Materials, Industrials and Utilities	2001	2001
Craig Stone	Senior Research Analyst Sector Coverage: Real Estate and Consumer Staples	1990	2000
Chris Wright, CFA	Senior Research Analyst Sector Coverage: Financials, Information Technology, Energy and Industrials	2012	2012
Adam Xiao, CFA	Senior Research Analyst Sector Coverage: Financials, Consumer Discretionary, Information Technology and Industrials	2013	2018
Tyler Cantarano	Research Analyst Sector Coverage: Information Technology, Consumer Discretionary and Communication Services	2017	2024
Sean Dixon	Research Analyst Sector Coverage: Consumer Discretionary and Industrials	2008	2018
Luke Longinotti, CFA	ESG Research Analyst	2020	2023
Arthur Su, CFA	Research Analyst Sector Coverage: Information Technology and Industrials	2015	2022
Clarissa Ali	Associate Research Analyst	2023	2018

Client Services	Responsibility	Industry Start Date	KAR Start Date
Jason Pomatto	Managing Director - Senior Client Portfolio Manager	1994	2021
Ben Falcone, CFA	Managing Director - Client Portfolio Manager	1996	2023
James May, CFA	Managing Director - Client Portfolio Manager	1989	2019
Ben Corser	Portfolio Specialist	2006	2018

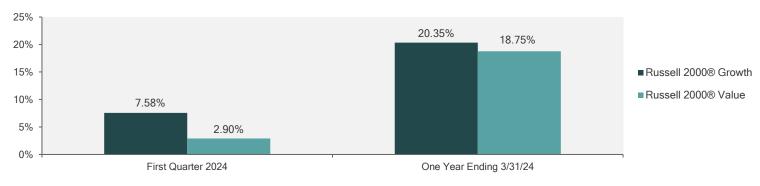
# Market Review Performance by Sector and Style

### Sector Performance Russell 2000<sup>®</sup> Growth Index



### Performance by Style

Russell 2000<sup>®</sup> Growth Index vs. Russell 2000<sup>®</sup> Value Index

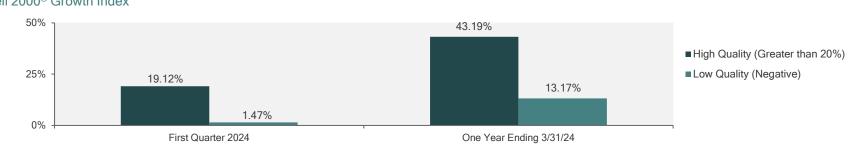


This material is deemed supplemental and complements the performance and disclosure at the end of this presentation.

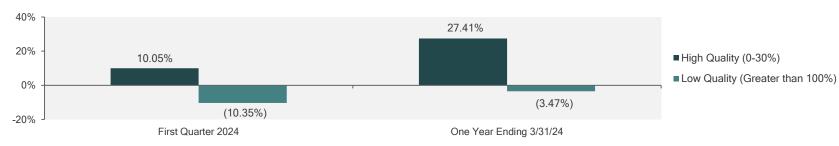
Data is obtained from FactSet Research Systems and is assumed to be reliable. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and it is not available for direct investment. **Past performance is no guarantee of future results.** 

# Market Review Performance by Financial Metric

Performance by Return on Equity Russell 2000<sup>®</sup> Growth Index

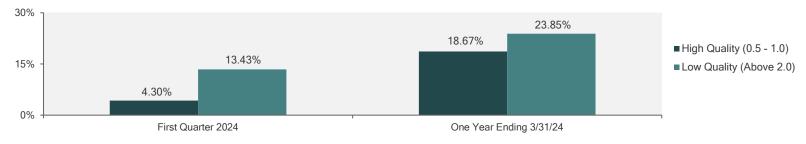






Performance by Beta





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# Quarterly Performance Overview Small Cap Growth Portfolio Periods Ending March 31, 2024



### Monthly and Quarterly Performance

	Gross (%)	<b>Net</b> (%)	Index (%)	Excess Returns - Net (bps)
January	(3.33)	(3.58)	(3.21)	(38)
February	4.28	4.03	8.12	(409)
March	2.88	2.63	2.80	(17)
First Quarter	3.71	2.94	7.58	(464)

### **Annualized Performance**

Periods Ending 3/31/24	Gross (%)	<b>Net</b> (%)	Index (%)
1 Year	10.40	7.16	20.35
5 Years	8.14	4.96	7.38
10 Years	15.07	11.70	7.89

### **Attribution by Sector**

Quarter Ending March 31, 2024



#### This material is deemed supplemental and complements the performance and disclosure at the end of this presentation.

The attribution data provided herein is based upon a buy and hold methodology and gross returns for a representative portfolio. Returns for the Kayne Anderson Rudnick composite are final. All periods less than one year are total returns and are not annualized. For further details on the composite, please see the disclosure statement in this presentation. Data is obtained from FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding. **Past performance is no guarantee of future results.** Returns could be reduced, or losses incurred, due to currency fluctuations.

Security	Contribution	Comments
Ryan Specialty	+2.49%	Ryan Specialty experienced increasing policy flow into the excess and surplus portion of the property and casualty insurance market as underwriters seek more flexibility with setting rates and policy terms.
Interactive Brokers Group	+1.75%	Interactive Brokers Group reported continued growth in revenues and profits, as well as growth in customer accounts and customer equity. This strong fundamental business performance caused shares to appreciate.
AAON	+1.43%	AAON's shares rose due to strong revenue growth and margin expansion on pricing and volume growth from improved production rates. We believe demand for AAON's HVAC products remains healthy as its high efficiency product attributes resonate with more commercial customers despite a slowdown in certain market sectors, such as office and retail.
MediaAlpha	+1.09%	MediaAlpha reported visibility into the recovery of auto insurer marketing spend as auto carrier profitability recovered after premium hikes came into effect.
Dream Finders Homes	+0.78%	Dream Finders Homes continues to benefit from the underbuilt U.S. housing market, resulting in resilient new home demand in the face of rising interest rates. The company also continues to demonstrate improved profitability.

Holdings are subject to change. All information is provided for informational purposes only and should not be deemed as a recommendation to purchase the securities mentioned. Kayne Anderson Rudnick has chosen to review the securities in this document based upon objective criteria. It should not be assumed that securities recommended in the future will be profitable. Data is obtained from FactSet Research Systems and is assumed to be reliable. **Past performance is no guarantee of future results.** Returns could be reduced, or losses incurred, due to currency fluctuations.

Security	Contribution	Comments
Endava	(2.51%)	Endava reported headwinds in verticals and geographies it has outsized exposure to including Payments, Banking & Capital Markets, the United Kingdom, and the European region. These headwinds required management to revise down previous expectations of growth in the size of existing projects with customers.
Fox Factory	(1.15%)	Fox Factory continued to suffer from a downdraft in its Specialty Sports business as demand normalizes following the pandemic and retail inventory has ballooned. Additionally, revenue in its Powered Vehicle Group was hurt by a labor strike at its OEM factory.
MarketAxess Holdings	(0.87%)	The credit market experienced low volatility, liquidity, and an inverted yield curve - all of which negatively impacted the company's daily volumes and fee per transactions. Further, a trading protocol, pioneered by a competitor, continued to win market share. We sold our position in the first quarter of 2024.
Goosehead Insurance	(0.34%)	Revenue growth slowed in the recent period in part due to an intentional shift toward franchise sales, which carry a lower commission capture for Goosehead compared to corporate sales.
BILL Holdings	(0.34%)	Investor uncertainty about the company's payment take rate and small- medium business customer spending weighed on the shares. We sold our position in the first quarter of 2024.

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# Annual Performance Overview Small Cap Growth Portfolio Periods Ending March 31, 2024



### **Quarterly and Annual Performance**

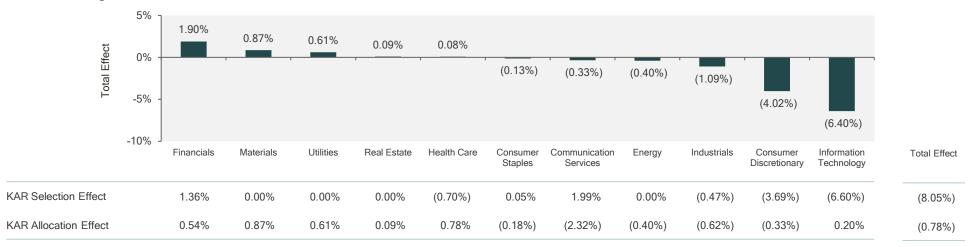
	Gross (%)	<b>Net</b> (%)	Index (%)	Excess Retums - Net (bps)
Second Quarter 2023	(0.95)	(1.69)	7.05	(875)
Third Quarter 2023	0.66	(0.10)	(7.32)	722
Fourth Quarter 2023	6.77	5.99	12.75	(676)
First Quarter 2024	3.71	2.94	7.58	(464)
1 Year Ending 3/31/24	10.40	7.16	20.35	(1,319)

### **Annualized Performance**

Periods Ending 3/31/24	Gross (%)	<b>Net</b> (%)	Index (%)
1 Year	10.40	7.16	20.35
5 Years	8.14	4.96	7.38
10 Years	15.07	11.70	7.89

### **Attribution by Sector**

One Year Ending March 31, 2024



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Security	Contribution	Comments
Morningstar	+3.79%	Morningstar navigated through a period of capital market volatility with both growing subscription revenue and improving operating margins due to cost discipline. Shares recovered from initial negativity towards the company's asset-based and transactional revenues being negatively impacted by tight financial conditions. The combination of consistent subscription growth, improving margins, and improving outlook for the cyclical portions of the business caused shares to outperform.
Dream Finders Homes	+3.34%	Dream Finders Homes continues to benefit from the underbuilt U.S. housing market, resulting in resilient new home demand in the face of rising interest rates. The company also continues to demonstrate improved profitability.
Ryan Specialty	+3.18%	Ryan Specialty experienced increasing policy flow into the excess and surplus portion of the property and casualty insurance market as underwriters seek more flexibility with setting rates and policy terms.
AAON	+2.51%	Over the last twelve months, the company gained share in the applied HVAC market due to its industry-leading product performance and a narrowing pricing premium relative to competitors. Also, cost normalization and improved factory output led to margin expansion that resulted in strong earnings growth.
Interactive Brokers Group	+1.77%	Interactive Brokers Group generated consistent revenue and profit growth despite concerns that volatility in the broader market and the direction of interest rates may affect profitability. Underlying unit metrics of client growth and client equity growth remained strong.

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Security	Contribution	Comments
Fox Factory	(6.15%)	Fox Factory continued to suffer from a downdraft in its Specialty Sports business as demand normalizes following the pandemic and retail inventory has ballooned. Additionally, revenue in its Powered Vehicle Group was hurt by a labor strike at its OEM factory.
MarketAxess Holdings	(2.36%)	The credit market experienced low volatility, liquidity, and an inverted yield curve - all of which negatively impacted the company's daily volumes and fee per transactions. Further, a trading protocol, pioneered by a competitor, continued to win market share. We sold our position in the first quarter of 2024.
Endava	(0.96%)	Endava is seeing headwinds in verticals and geographies including Payments, Banking and Capital Markets, the United Kingdom, and the European region which led management to revise down previous expectations of growth.
Revolve Group	(0.95%)	Revolve Group reported quarters of healthy growth but has also experienced headwinds for revenues due to customers' heightened budgetary pressures in the current economic environment. This, combined with broader negative market sentiment towards discretionary goods such as apparel, caused the stock to underperform.
Omega Flex	(0.93%)	Omega Flex's shares lagged due to weak operating results primarily driven by a decline in housing starts as high mortgage rates hamper housing affordability.

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Purchases	Descriptions/Reasons
Smith Douglas House–Initiated Position	Smith Douglas Homes is an asset-light homebuilder. The company utilizes a unique business approach allowing the company to assume less risk than other homebuilders and produce higher returns on tangible capital relative to their peers. The company was founded in 2008.
Endava–Increased Position	Endava's shares became more attractively priced following a decline caused by continued hesitation by Endava's customers in moving from planning to implementation phases in their projects. Consequently, Endava's revenue and profits were under pressure. The company also announced a sizeable acquisition with service delivery from India, which raised pricing power questions among investors. We attribute the sluggish customer spending to vertical market and geographic-specific exposure as well as ongoing normalization in demand after a pandemic-induced surge. We also don't believe the acquisition is indicative of a material change in the company's ability to price for its services. We think the company's scale and reputation advantages, as well as favorable long-term industry trends, are intact.
Fox Factory–Increased Position	A post-pandemic reduction in bike demand has caused Fox Factory's sales and earnings to decline while a large and confounding acquisition has soured the market's opinion about management's capital allocation decisions. We think lower bike demand is a purely cyclical dynamic and believe Fox's competitive position remains strong in this segment as evidenced by their specification wins on upcoming model year platforms. The recent acquisition of Marucci, however, is a clear negative and likely will result in the destruction of shareholder value. In aggregate, though, we think these events caused the stock to become attractively priced based on our belief that Fox's competitive strengths in its core business remain strong and that management's questionable capital allocation behavior won't totally nullify the business's ability to produce good profitability over time.

Purchases	Descriptions/Reasons
National Research–Increased Position	National Research's management has exited non-core business lines and raised spending on sales resources and product development. The effects of these actions have been subdued revenue growth and lower profitability which has led to a lower stock price. Meantime, National Research's competitive position remains sound and we believe its core profitability remains strong. In our view, management's actions should lead to higher earnings over time. We believed valuation became more attractive in light of this, so we increased our investment.

### Smith Douglas House (SDHC)

- Smith Douglas Homes utilizes land option contracts for homesites to reduce the capital intensity of its business and layoff land price risk to outside parties.
- The company also constructs most homes on a pre-sold basis (approximately 75% of homes are sold by the start of construction and approximately 90% are sold by the time drywall is installed), which we believe helps to avoid risks associated with carrying inventory.
- As we see it, Smith Douglas also reaps scale benefits from the purchase of building materials via volume discounts on purchase orders and, on a local level, by minimizing labor downtime and by attracting qualified labor as subcontractors that are provided a pipeline of jobs that generate work uptime and consistency. From our perspective, the result is a more resilient business throughout a housing cycle with higher returns on capital.

### This material is deemed supplemental and complements the performance and disclosure at the end of this presentation.

Sales	Reasons
BILL Holdings–Sold Entire Position	BILL's business has become largely driven by the company's ability to monetize the payment volume flowing over its network between its customers and their suppliers, as well as BILL's customers' employee spending on the Divvy card. Software subscription revenue accounts for just 20% of total. It is unclear to us though what BILL's sustainable economic model will ultimately be from their payment and card volume. Also, we dislike management's acquisition behavior and heavy share issuance.
MarketAxess Holdings–Sold Entire Position	MarketAxess became the dominant platform for electronic corporate bond trading in the aftermath of the global financial crisis as dealers receded from the market. A dealer-friendly competitor has since encroached on the company's competitive position aided by dealers' desire to re-establish themselves in the market. Though we still believe it's a good business in a duopolistic market structure, MarketAxess's future pricing power is less clear and its remaining market opportunity likely muted. We sold our holdings with these competitive changes in mind coupled with the stock's premium valuation.
Mesa Laboratories–Sold Entire Position	Mesa Laboratories' management's costly acquisition strategy over the past few years has brought the business into more competitive markets and hurt profitability. Concurrently, leverage has increased and equity holders have been diluted through stock issuance. We sold our stock because of management's poor capital allocation behavior.
Interactive Brokers Group–Trimmed Position	We trimmed our position based on the company's large (company level) market capitalization which was in excess of \$45 billion at the time of the trim.

As of March 31, 2024

	KAR Small Cap Growth	Russell 2000 <sup>®</sup> Growth Index
Quality		
Return on Equity–Past 5 Years	18.8%	10.8%
Debt/EBITDA*	0.8 x	1.4 x
Earnings Variability–Past 10 Years	34.5%	84.0%
Growth		
Earnings Per Share Growth–Past 10 Years	14.9%	14.5%
Capital Generation-{ROE x (1-Payout)}	16.0%	9.8%
Value		
P/E Ratio–Trailing 12 Months	45.5 x	73.6 x
Free Cash Flow Yield <sup>†</sup>	4.6%	2.0%
Market Characteristics		
\$ Weighted Average Market Cap-3-Year Average	\$6.5 B	\$3.6 B
Largest Market Cap-3-Year Average	\$19.9 B	\$15.0 B
Annualized Standard Deviation–Since Inception <sup>‡</sup> (Net of Fees)	20.3%	24.7%

\*KAR utilizes the interquartile method when calculating Debt/EBITDA. The interquartile method excludes outliers from an aggregate statistic such as weighted average. The interquartile method does not assume that data from the top or bottom of the distribution are outliers—only the extreme ends are excluded—and that it can be applied consistently as a quantitative method for most fundamental characteristics. Debt/EBITDA utilizes net debt for the calculation.

<sup>†</sup>Free cash flow data is as of December 31, 2023. Prices are as of March 31, 2024. Excludes financials.

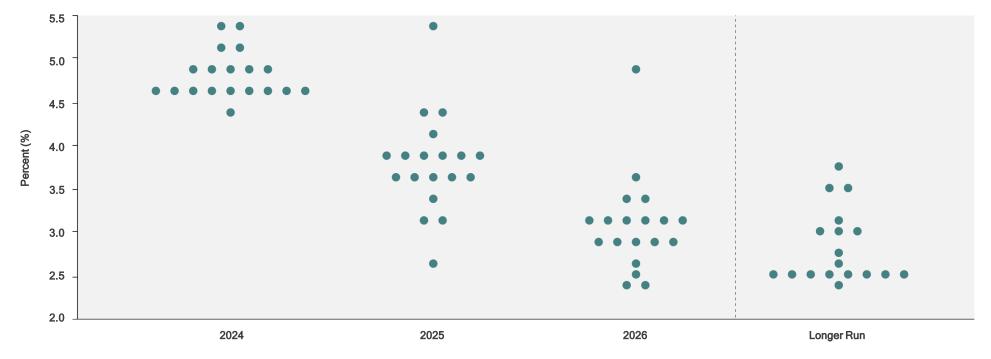
‡January 1, 1998

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Data is obtained from FactSet Research Systems and BNY Mellon and is assumed to be reliable. The statistics presented above are based on a representative portfolio. Actual results may vary. Other principal consultant firms may use different algorithms to calculate selected statistics. Estimates are based on certain assumptions and historical information. **Past performance is no guarantee of future results.** Returns could be reduced, or losses incurred, due to currency fluctuations.

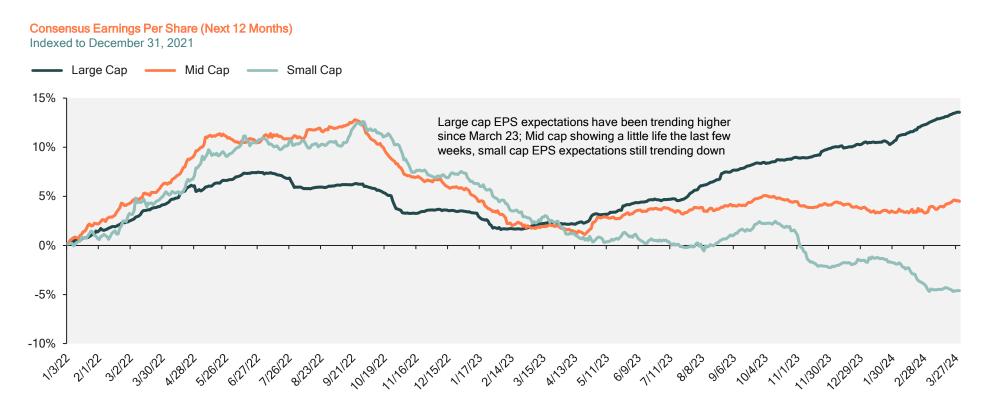
- As of the March 20 meeting, 10 of the 19 Fed officials expect three rate cuts this year, which is a slim margin (down from the six rate cuts predicted by the future's markets at the start of the year).
- However, there is wide dispersion among Fed officials regarding the trajectory of rates.
- For 2025, four of the 19 Fed officials see the federal funds rate at 4% or above. One expects a federal funds rate just above 2.5%.
- This disparity leads us to believe the longer-term outlook for rates is uncertain.

FOMC Participants' Assessments of Appropriate Monetary Policy Midpoint of Target Range or Target Level for the Federal Funds Rate



Data as of March 20, 2024. Data is obtained from the FOMC and is assumed to be reliable. Each shaded circle indicates the value (rounded to the nearest 1/8 percentage point) of an individual participant's judgment of the midpoint of the appropriate target range for the federal funds rate or the appropriate target level for the federal funds rate at the end of the specified calendar year or over the longer run. One participant did not submit longer-run projections for the federal funds rate.

- The major driver of equity market performance has been the Magnificent 7 technology stocks that have been direct beneficiaries of the recent advances in AI.
- We don't believe this rally is wholly unjustified as investors are simply going where the earnings are growing.
- Earnings expectations for large-caps are well ahead of mid and small-cap stocks which has translated directly to valuations.

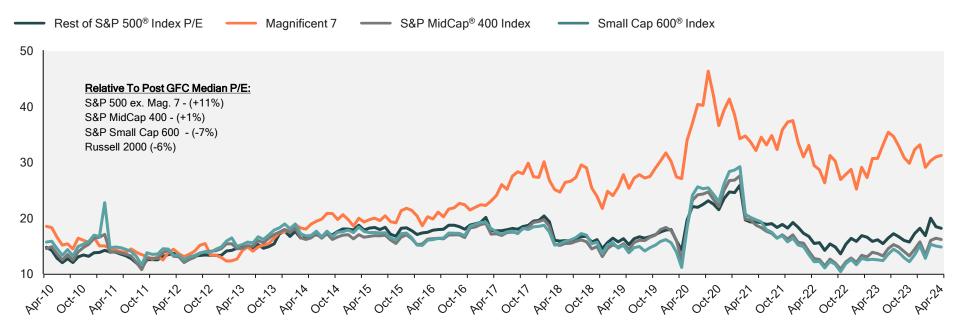


Data as of March 27, 2024. Data is obtained from Factset and Raymond James and is assumed to be reliable. The information provided in this chart is for illustrative purposes only. The indices presented above are not actively managed and do not reflect the deduction of any investment management or other fees and expenses. Indices are not available for direct investment. **Past** performance is no guarantee of future results.

- Much has been made of the gap in valuations for small caps relative to large. That gap has narrowed a bit, but it's not because the stocks had a material rally, but rather a more modest increase in prices and a decline in earnings expectations for small capitalization companies.
- Until earnings growth materializes for these smaller companies, we believe stock performance could continue to lag.
- We believe that this is an asset class best served by active management, as 42% of the index has negative earnings.

### P/E of Magnificent 7 Tech Stocks vs. Rest of S&P 500® Index, Mid, and Small Cap Indices

GAAP, Current Year

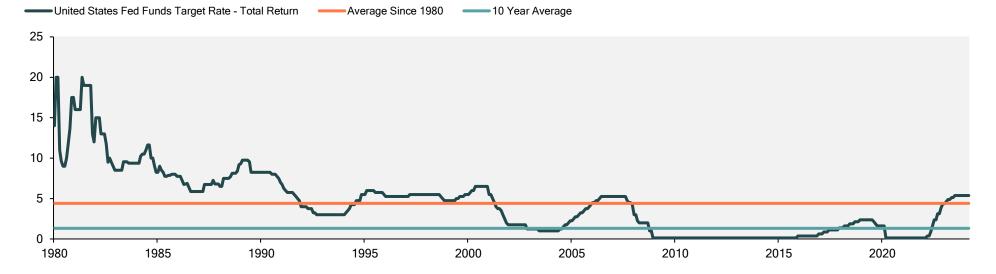


Data as of March 31, 2024. Data is obtained from the Factset and Raymond James and is assumed to be reliable. The Magnificent 7 stocks include Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA, and Tesla. The Russell 2000 Index excludes companies with negative earnings. The information provided in this chart is for illustrative purposes only. The indices presented above are not actively managed and do not reflect the deduction of any investment management or other fees and expenses. Indices are not available for direct investment. **Past performance is no guarantee of future results.** 

- Coming out of the pandemic, it has been hard to gauge how much of the strength in the U.S. economy is due to fundamentals versus other exogenous factors.
- The U.S. economy has a very large Federal deficit and while interest rates may have peaked, they are unlikely to return to the very low rates enjoyed during the pandemic.
- Despite rates having increased materially in a short period of time, they are only modestly restrictive compared to the long-run average.
- We expect more fundamental factors will drive corporate profits and thus equity performance going forward.
- The level of deficit to GDP in the U.S. economy is more consistent with 7% unemployment than the 4% we are currently seeing.

### **Rates Are Not That High Relative To History**

Interest Rates Remain Above the 10-Year Average but Near the Long-Term Historical Average



Data as of March 31, 2024. Data is obtained from the Federal Reserve Bank of St. Louis and Factset and is assumed to be reliable. The information provided in this chart is for illustrative purposes only. This material is not intended to be relied upon as a forecast, research or investment advice, and is not a recommendation, offer, or solicitation to buy or sell any securities or to adopt any investment strategy. KAR does not undertake to update the information presented. KAR makes no warranty as to the accuracy or reliability of the information contained herein. **Past performance is no guarantee of future results.** 

# Appendix





• Disclosure

Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual investors' holdings may differ slightly. The sector information represented above is based on GICS sector classifications. Data is obtained from FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding.

40

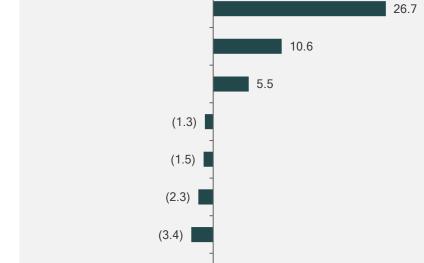
24

30

## Sector Weights Small Cap Growth Portfolio As of March 31, 2024

Financials32.86.1Communication Services12.51.9Consumer Discretionary16.110.6Utilities-1.3Real Estate-1.5Information Technology21.724.0Consumer Staples1.04.4Materials-4.2Energy-4.6Industrials10.520.3Health Care5.421.3	Sectors	KAR Small Cap Growth (%)	Russell 2000 <sup>®</sup> Growth Index (%)	Und
Consumer Discretionary16.110.6Utilities-1.3Real Estate-1.5Information Technology21.724.0Consumer Staples1.04.4Materials-4.2Energy-4.6Industrials10.520.3	Financials	32.8	6.1	
Utilities–1.3Real Estate–1.5Information Technology21.724.0Consumer Staples1.04.4Materials–4.2Energy–4.6Industrials10.520.3	Communication Services	12.5	1.9	
Real Estate–1.5Information Technology21.724.0Consumer Staples1.04.4Materials–4.2Energy–4.6Industrials10.520.3	Consumer Discretionary	16.1	10.6	
Information Technology21.724.0Consumer Staples1.04.4Materials-4.2Energy-4.6Industrials10.520.3	Utilities	-	1.3	
Consumer Staples1.04.4Materials-4.2Energy-4.6Industrials10.520.3	Real Estate	-	1.5	
Materials–4.2Energy–4.6Industrials10.520.3	Information Technology	21.7	24.0	
Energy-4.6Industrials10.520.3	Consumer Staples	1.0	4.4	
Industrials 10.5 20.3	Materials	-	4.2	
	Energy	-	4.6	
Health Care <b>5.4</b> 21.3	Industrials	10.5	20.3	
	Health Care	5.4	21.3	





0

10

20

(4.2)

(4.6)

(9.7)

-10

(15.8)

-20

-30

lerweight/Overweight (%)

# **Top Ten Holdings** Small Cap Growth Portfolio As of March 31, 2024

Тор	o 10 Holdings	GICS Sector	% of Portfolio
Rya	an Specialty	Financials	9.8
Мо	rningstar	Financials	8.0
AA	ON	Industrials	7.8
Aut	to Trader	Communication Services	6.0
nCi	ino	Information Technology	5.5
Ser	rvisFirst Bancshares	Financials	4.8
Fox	k Factory	Consumer Discretionary	4.4
Rig	htmove	Communication Services	4.4
Dre	eam Finders Homes	Consumer Discretionary	4.0
SPS	S Commerce	Information Technology	3.5
Tot	al		58.2

	KAR Small Cap Growth	Russell 2000® Growth Index
# of Holdings	30	1,064
Average Position Size (%)	3.3	0.1
Weight of Top Ten Holdings (%)	58.2	10.9
Active Share (%)	97.3	_

The strategy benefits from diversification while still taking significant active positions

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# Returns Small Cap Growth Portfolio



### **Annualized Performance**

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1 Year	10.40	7.16	20.35	(1,319)
3 Years	(2.07)	(4.98)	(2.68)	(230)
5 Years	8.14	4.96	7.38	(242)
7 Years	15.33	11.95	8.40	355
10 Years	15.07	11.70	7.89	381
Since Inception*	11.15	7.89	6.77	113

### \*January 1, 1998

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IMPORTANT RISK CONSIDERATIONS: Equity Securities: The market price of equity securities may be adversely affected by financial market, industry, or issuer-specific events. Focus on a particular style or on small, medium, or large-sized companies may enhance that risk. Sector Focused Investing: Events negatively affecting a particular industry or market sector in which the portfolio focuses its investments may cause the value of the portfolio to decrease. Foreign Investing: Investing in foreign securities subjects the portfolio to additional risks such as increased volatility; currency fluctuations; less liquidity; less publicly available information about the foreign investment; and political, regulatory, economic, and market risk. Limited Number of Investments: Because the portfolio has a limited number of securities, it may be more susceptible to factors adversely affecting its securities than a portfolio with a greater number of securities.

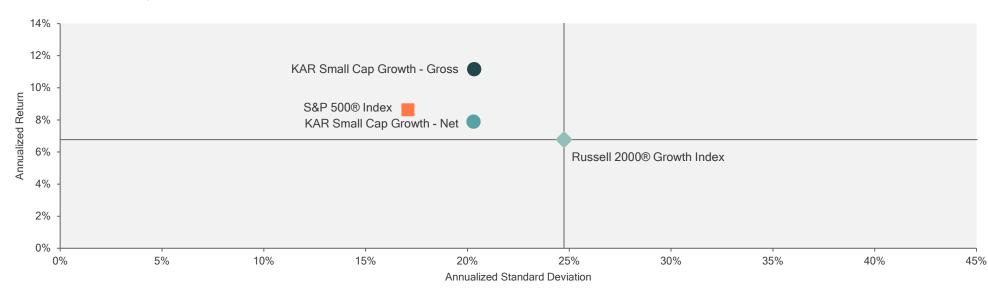
### **Calendar Year Performance**

Periods Ending 12/31	Gross (%)	<b>Net</b> (%)	Index (%)	Excess Return - Net (bps)
2023	20.87	17.34	18.66	(132)
2022	(30.08)	(32.21)	(26.36)	(585)
2021	5.69	2.58	2.83	(26)
2020	39.37	35.35	34.63	72
2019	39.46	35.45	28.48	696
2018	12.53	9.23	(9.31)	1,854
2017	41.79	37.72	22.17	1,555
2016	26.59	22.92	11.32	1,160
2015	1.91	(1.11)	(1.38)	27
2014	5.16	2.06	5.60	(354)
2013	40.55	36.50	43.30	(680)
2012	12.38	9.08	14.59	(550)
2011	18.59	15.13	(2.91)	1,803
2010	15.44	12.06	29.09	(1,703)
2009	39.32	35.50	34.47	103
2008	(33.73)	(35.92)	(38.54)	262
2007	(0.61)	(3.56)	7.05	(1,061)
2006	15.47	12.16	13.35	(118)
2005	2.71	(0.32)	4.15	(447)
2004	13.42	10.15	14.31	(416)
2003	39.90	36.06	48.54	(1,249)
2002	(23.82)	(26.25)	(30.26)	401
2001	0.48	(2.56)	(9.23)	667
2000	6.28	3.17	(22.43)	2,560
1999	31.19	27.54	43.09	(1,555)
1998	3.33	0.27	1.23	(96)

# **Risk-Return Analysis** Small Cap Growth Portfolio Inception\* to March 31, 2024

### Meaningful Excess Return with Lower Volatility

Annualized Since Inception\*



### **Performance Statistics**

Annualized Since Inception\*

	Annualized Return (%)	Alpha (%)	Sharpe Ratio	Information Ratio	Tracking Error	Standard Deviation (%)	Beta	Downside Capture
KAR Small Cap Growth - Gross	11.15	5.27	0.45	0.38	11.52	20.34	0.73	58.23
KAR Small Cap Growth - Net	7.89	2.16	0.29	0.10	11.53	20.30	0.73	64.83
Russell 2000® Growth Index	6.77	0.00	0.19	N/A	N/A	24.74	1.00	100.00

\*January 1, 1998

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# Peer Comparison Small Cap Growth Portfolio Ten Years Ending March 31, 2024



### This material is deemed supplemental and complements the performance and disclosure at the end of this presentation.

The eVestment Small Cap Growth Universe includes 121 managers categorized in the small cap growth asset class by eVestment. KAR does not pay any fees to be included in the eVestment Small Cap Growth Universe or for the ranking itself. KAR does pay fees for the use of certain products and services provided by eVestment. eVestment rankings are based on gross of fee returns. Gross of fee returns will be reduced by investment managements fees and other expenses that may be incurred in the management of the account. Management fees are described in KAR's Form ADV Part 2A, which is available upon request and can also be found at https://kayne.com/wp-content/uploads/ADV-Part-2A.pdf. Returns could be reduced or losses incurred due to currency fluctuations. **Past performance is no guarantee of future results.** 

# Disclosure Small Cap Growth (Wrap) Composite

Year	Composite Pure Gross Retum* (%)	Composite Net Retum (%)	Russell 2000® Growth Index Return (%)	Composite 3-Yr Std Dev (%)	Benchmark 3-Yr Std Dev (%)	Number of Accounts	Internal Dispersion (%)	Composite Assets (\$ Millions)	Firm Assets (\$ Millions)
2014	5.16	2.06	5.60	11.97	14.02	23	0.30	20	7,989
2015	1.91	(1.11)	(1.38)	13.80	15.16	24	0.25	36	8,095
2016	26.59	22.92	11.32	14.67	16.91	24	0.38	53	9,989
2017	41.79	37.72	22.17	12.94	14.80	26	0.41	119	14,609
2018	12.53	9.23	(9.31)	14.68	16.69	48	0.52	269	17,840
2019	39.46	35.45	28.48	15.20	16.60	81	0.26	370	25,685
2020	39.37	35.35	34.63	20.75	25.46	89	0.52	532	39,582
2021	5.69	2.58	2.83	18.36	23.40	95	0.21	552	47,269
2022	(30.08)	(32.21)	(26.36)	21.92	26.57	79	0.17	318	33,531
2023	20.87	17.34	18.66	20.75	22.10	82	0.34	348	41,186

\*Pure gross returns are supplemental to net returns.

The Russell 2000® Growth Index is a trademark/service mark of Frank Russell Company. Russell® is a trademark of Frank Russell Company.

KAR (as defined below) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. KAR has been independently verified for the period from January 1, 1999 through December 31, 2023.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis.

The Small Cap Growth Wrap Composite has had a performance examination for the period from January 1, 1999 through December 31, 2023. The verification and performance examination reports are available upon request.

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Kayne Anderson Rudnick Investment Management, LLC ("KAR"), a wholly owned subsidiary of Virtus Investment Partners, Inc., is a registered investment advisor under the Investment Advisers Act of 1940. Registration of an Investment Advisor does not imply any level of skill or training. KAR manages a variety of equity and fixed-income strategies focusing exclusively on securities the firm defines as high quality.

The composite includes all fully discretionary Small Cap Growth Wrap Portfolios. Small Cap Growth Wrap Portfolios are invested in equity securities with market capitalizations in line with the Russell 2000® Growth Index, that have market control, rising free cash flow, shareholder-oriented management, strong consistent profit growth and low-debt balance sheets. For comparison purposes, the composite is measured against the Russell 2000® Growth Index. The Russell 2000® Growth Index of growth-oriented stocks of the 2,000 smallest companies in the Russell Unverse, which comprises the 3,000 largest U.S. companies. The index is calculated on a total-return basis with dividends reinvested. Benchmark returns are not covered by the report of the independent verifiers. The inception date of the composite is January 1998. The composite was created in July 2003. Prior to April 2024, the name of the composite was the Small Cap Sustainable Growth Wrap Composite. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. The firm's list of composite descriptions, list of broad distribution pooled fund and the list of limited distribution pooled funds descriptions are available upon request.

Beginning on January 1, 2006, sub-advisory wrap fee portfolios are also included in composite results. Each sub-advisory relationship is included in the composite as one account. All portfolios included in this composite for all periods are wrap portfolios.

The standard wrap fee schedule in effect is 3.00% on total assets. Actual management fees charged may vary depending on applicable fee schedules and portfolio size, among other things. Additional information may be found in Part 2A of Form ADV, which is available on request. The performance information is supplied for reference. Past performance is no guarantee of future results. Results will vary among accounts. The U.S. dollar is the currency used to express performance results include the reinvestment of all income. Pure gross returns do not reflect the deduction of any expenses, including trading costs. Net annual returns are calculated by deducting 1/12th of an assumed maximum annual wrap fee of 3% on a monthly basis. Wrap fees include all charges for trading costs, portfolio management, custody and other administrative expenses.

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns for accounts in the composite for the entire year. For those years when less than five accounts were included for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation measures the variability of the composite (using pure gross returns) and the benchmark for the 36-month period.