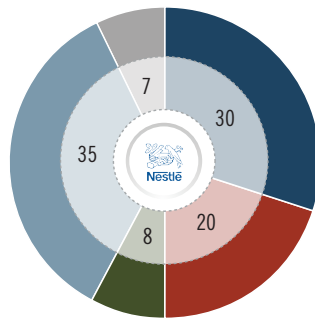


# BEYOND GEOGRAPHY: VONTOBEL'S DISTINCT GLOBAL FOOTPRINT

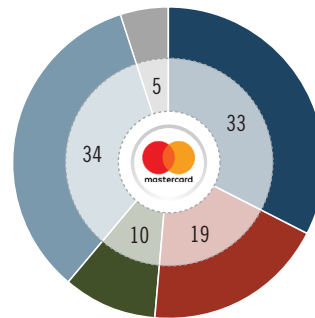
The world is changing. Where a company is headquartered is increasingly overshadowed by where it earns its profits and charts its future. The distinction between “domestic” and “foreign” markets is growing stale.

## It's about companies, not countries

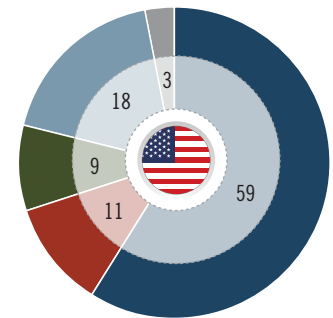
SHARES OF REVENUE<sup>1</sup> (%) as of 3/31/2019



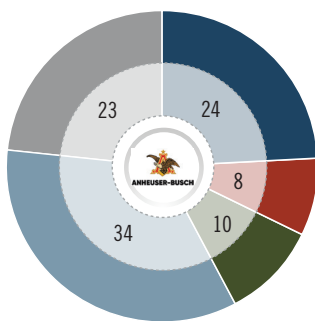
Nestle S.A.



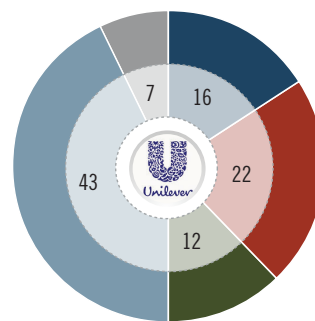
MasterCard



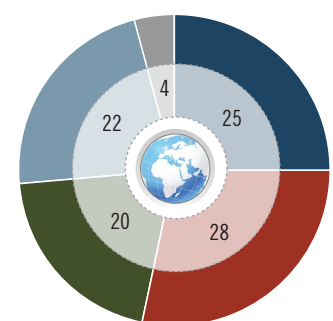
S&P 500® Index



Anheuser-Busch InBev



Unilever



MSCI EAFE® Index

**U.S.** **Europe** **Other Developed Markets** **Emerging & Frontier** **Data Unavailable**

The insight that many large- and mid-cap firms have truly global businesses is not limited to a few companies. For instance, nearly 40% of the revenues earned by S&P 500® companies come from non-U.S. markets.

What's needed today is the widest possible net to capture companies with the best prospects to deliver long-term growth—no matter where they are found.

**Past performance is not indicative of future results.**

<sup>1</sup>Source: FactSet. Companies shown are for illustrative purposes only and are not representative of any Virtus strategy. Totals may not equal 100% because revenue source data for some companies is incomplete.

## Vontobel's path

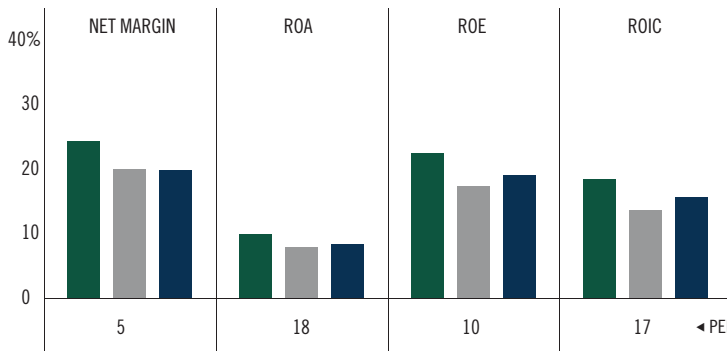
Vontobel Asset Management, a \$31.9 billion asset manager,<sup>2</sup> is a leader in identifying and capitalizing on the profitability of great companies, regardless of where the company is domiciled. Vontobel believes that the best way to pursue long-term growth is to invest in high-quality businesses with proven records of operating profitability and favorable long-term economic prospects, at attractive valuations. Portfolios are composed with little regard to traditional benchmarks or short-term trends.

By definition, only a few can actually deliver on these attractive qualities. Not everyone can be above average.

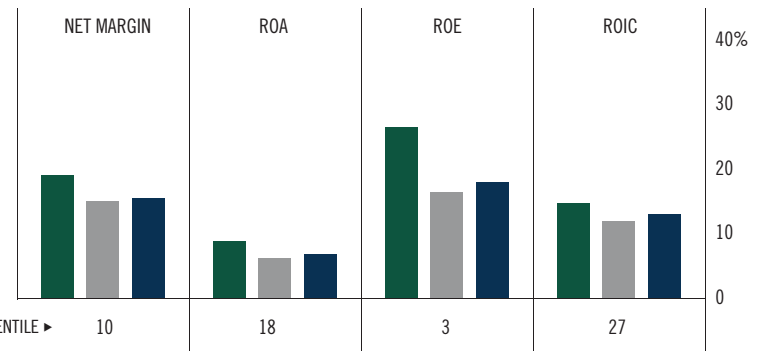
Vontobel's refined approach is available through four Funds, which move beyond geography and focus on companies with wide margins and defensible franchises.

As Warren Buffett has said, "Stocks cannot forever overperform their underlying businesses."

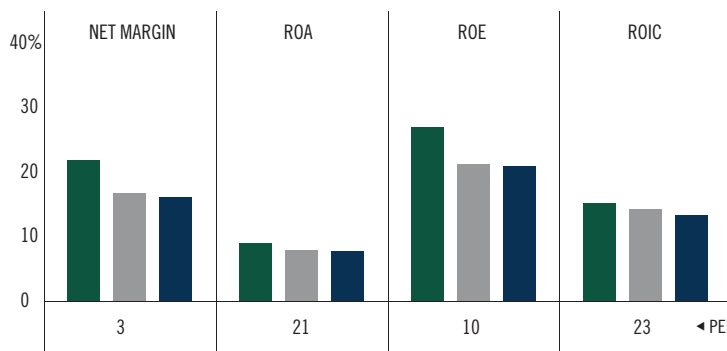
### VIRTUS VONTOBEL EMERGING MARKETS OPPORTUNITIES FUND<sup>3</sup> (I: HIEMX)



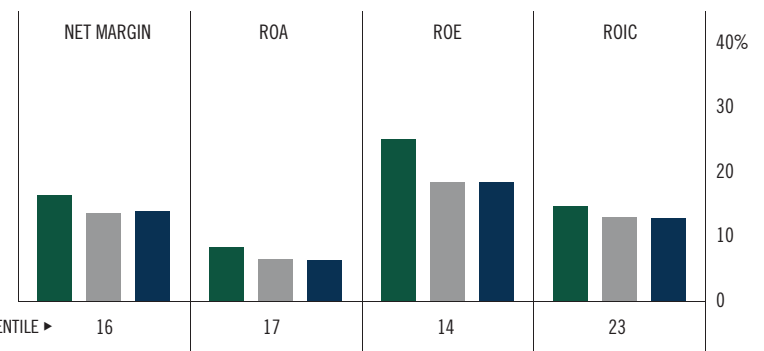
### VIRTUS VONTOBEL FOREIGN OPPORTUNITIES FUND<sup>4</sup> (I: JVXIX)



### VIRTUS VONTOBEL GLOBAL OPPORTUNITIES FUND<sup>5</sup> (I: WWOIX)



### VIRTUS VONTOBEL GREATER EUROPEAN OPPORTUNITIES FUND<sup>6</sup> (I: VGEIX)



■ Fund ■ Benchmark ■ Peer Group

As of 3/31/2019. Source: Morningstar Direct. **Past performance is not indicative of future results.**

<sup>2</sup>As of 3/31/2019.

<sup>3</sup>Peer Group: Morningstar Diversified Emerging Markets Category. Number of Funds Ranked: 915 (889 for ROIC). Benchmark: MSCI Emerging Markets Index (net).

<sup>4</sup>Peer Group: Morningstar Foreign Large Growth, Foreign Large Blend, and Foreign Large Value Categories. Number of Funds Ranked: 1,621 (1,620 for ROIC). Benchmark: MSCI EAFE® Index (net).

<sup>5</sup>Peer Group: Morningstar World Stock Category. Number of Funds Ranked: 968 (964 for ROIC). Benchmark: MSCI AC World Index (net).

<sup>6</sup>Peer Group: Morningstar Europe Stock Category. Number of Funds Ranked: 137 (135 for ROIC). Benchmark: MSCI Europe Index (net).

**Net Margin:** The ratio of net profits to revenues for a company or business segment that shows how much of each dollar earned by the company is translated into profits. **ROA (Return on Assets):** An indicator of how profitable a company is relative to its total assets. ROA gives an idea as to how efficient management is at using its assets to generate earnings. **ROE (Return on Equity):** The amount of net income returned as a percentage of shareholders' equity. Return on equity measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested. **ROIC (Return on Invested Capital):** A calculation used to assess a company's efficiency at allocating the capital under its control to profitable investments. The return on invested capital measure gives a sense of how well a company is using its money to generate returns.

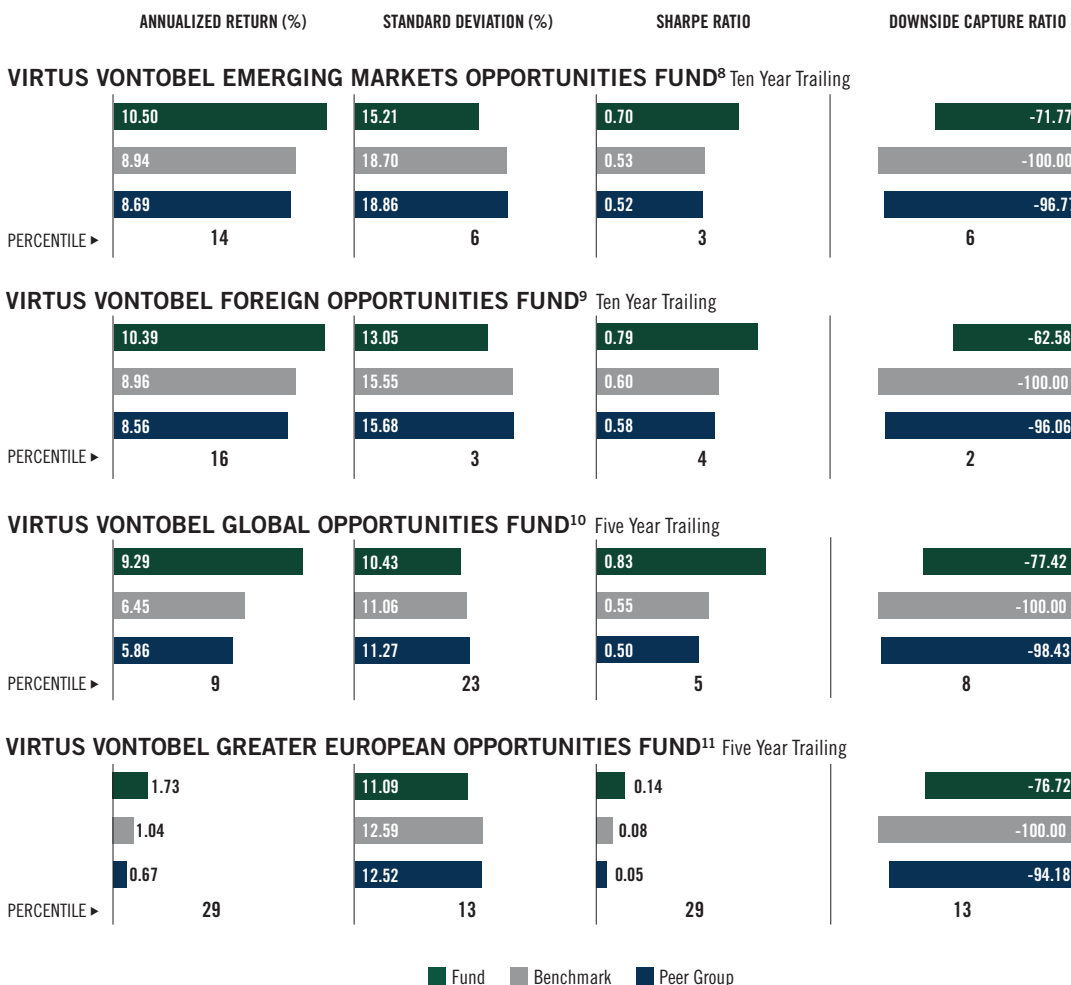
## A benchmark-agnostic approach

In global markets, sometimes the greatest risk can be blind adherence to the benchmark itself. Vontobel eschews this approach and is willing to sacrifice tracking error in pursuit of better risk-adjusted returns by taking more concentrated sector and individual stock positions. Active share, measured from zero to one, measures the percentage of assets in a portfolio that differ from the names in a fund's benchmark index. The higher the active share, the more actively managed a portfolio is. These compelling results offer further validation of Vontobel's management approach.

### Active share<sup>7</sup> as of 3/31/2019

|   |      |   |      |
|---|------|---|------|
| VIRTUS VONTOBEL EMERGING MARKETS OPPORTUNITIES FUND | 0.81 | VIRTUS VONTOBEL GLOBAL OPPORTUNITIES FUND | 0.86 |
| VIRTUS VONTOBEL FOREIGN OPPORTUNITIES FUND          | 0.90 | VIRTUS VONTOBEL GREATER EUROPEAN FUND     | 0.82 |

### Attractive risk-adjusted returns<sup>7</sup> as of 3/31/2019, Class I.



By going beyond geography, Vontobel has historically delivered undeniable value for long-term investors in the Funds.

- A unique, holistic approach to global investing
- Exposure to some of the best growth firms, regardless of geography
- Superior long-term, risk-adjusted returns

## Vontobel

To learn more, please contact us at 1-800-243-4361 or visit [virtus.com](http://virtus.com)

Past performance is not indicative of future results.

<sup>7</sup>Source: Morningstar Direct.

<sup>8</sup>Peer Group: Morningstar Diversified Emerging Markets Category. Number of Funds: 239. Benchmark: MSCI Emerging Markets Index (net).

<sup>9</sup>Peer Group: Morningstar Foreign Large Growth; Foreign Large Blend; Foreign Large Value Categories. Number of Funds: 767. Benchmark: MSCI EAFE® Index (net).

<sup>10</sup>Peer Group: Morningstar World Stock Category. Number of Funds: 622. Benchmark: MSCI AC World Index (net).

<sup>11</sup>Peer Group: Morningstar Europe Stock Category. Number of Funds: 76. Benchmark: MSCI Europe Index (net).

**Tracking Error:** A divergence between the price behavior of a position or a portfolio and the price behavior of a benchmark. **Active Share:** A measure of the percentage of stock holdings in a manager's portfolio that differ from the benchmark index. **Standard Deviation:** Measures variability of returns around the average return for an investment portfolio. Higher standard deviation suggests greater risk. **Sharpe Ratio:** A statistic that measures the efficiency, or excess return per unit of risk, of a manager's returns. It is calculated by taking the portfolio's annualized return, minus the annualized risk-free rate (typically the 30-Day T-Bill return), divided by the portfolio's annualized standard deviation. The greater the Sharpe Ratio, the better the portfolio's risk adjusted return. **Downside Capture Ratio:** A measure of a manager's ability to retain capital as the market declines. A value below 100 indicates that a manager was able to outperform in down markets.

**Virtus Vontobel Emerging Markets Opportunities Fund (I: HIEMX)**

|                     | QTD   | YTD   | 1 YEAR | 3 YEAR | 5 YEAR | 10 YEAR | SINCE INCEP<br>10/20/1997 | DIVERSIFIED EMERGING MARKETS CATEGORY |        |        |         |     |
|---------------------|-------|-------|--------|--------|--------|---------|---------------------------|---------------------------------------|--------|--------|---------|-----|
|                     |       |       |        |        |        |         |                           | OVERALL                               | 3 YEAR | 5 YEAR | 10 YEAR |     |
| NAV                 | 10.94 | 10.94 | -5.12  | 8.24   | 4.18   | 10.50   | 6.70                      | ★★★★                                  | ★★★    | ★★★★   | ★★★★★   |     |
| Index <sup>12</sup> | 9.91  | 9.91  | -7.41  | 10.68  | 3.68   | 8.94    | NA                        | # OF FUNDS                            | 707    | 707    | 553     | 238 |

The fund class gross expense ratio is 1.23%.

**Virtus Vontobel Foreign Opportunities Fund (I: JVXIX)**

|                     | QTD   | YTD   | 1 YEAR | 3 YEAR | 5 YEAR | 10 YEAR | SINCE INCEP<br>5/15/2006 | FOREIGN LARGE GROWTH CATEGORY |        |        |         |     |
|---------------------|-------|-------|--------|--------|--------|---------|--------------------------|-------------------------------|--------|--------|---------|-----|
|                     |       |       |        |        |        |         |                          | OVERALL                       | 3 YEAR | 5 YEAR | 10 YEAR |     |
| NAV                 | 11.62 | 11.62 | -0.04  | 7.22   | 4.85   | 10.39   | 4.94                     | ★★★★                          | ★★★    | ★★★★   | ★★★★    |     |
| Index <sup>13</sup> | 9.98  | 9.98  | -3.71  | 7.27   | 2.33   | 8.96    | 2.67                     | # OF FUNDS                    | 373    | 373    | 314     | 228 |

The fund class gross expense ratio is 1.12%. The net expense ratio is 1.07%, which reflects a contractual expense reimbursement in effect through 3/31/2021.

**Virtus Vontobel Global Opportunities Fund (I: WWOIX)**

|                     | QTD   | YTD   | 1 YEAR | 3 YEAR | 5 YEAR | 10 YEAR | SINCE INCEP<br>8/8/2012 | WORLD LARGE STOCK CATEGORY |        |        |         |    |
|---------------------|-------|-------|--------|--------|--------|---------|-------------------------|----------------------------|--------|--------|---------|----|
|                     |       |       |        |        |        |         |                         | OVERALL                    | 3 YEAR | 5 YEAR | 10 YEAR |    |
| NAV                 | 10.28 | 10.28 | 5.87   | 12.04  | 9.29   | NA      | 11.00                   | ★★★★★                      | ★★★★★  | ★★★★★  | —       |    |
| Index <sup>14</sup> | 12.18 | 12.18 | 2.60   | 10.67  | 6.45   | NA      | 9.27                    | # OF FUNDS                 | 732    | 732    | 617     | NA |

The fund class gross expense ratio is 1.16%. The net expense ratio is 1.09%, which reflects a contractual expense reimbursement in effect through 3/31/2021.

**Virtus Vontobel Greater European Opportunities Fund (I: VGEIX)**

|                     | QTD   | YTD   | 1 YEAR | 3 YEAR | 5 YEAR | 10 YEAR | SINCE INCEP<br>4/21/2009 | EUROPE STOCK CATEGORY |        |        |         |    |
|---------------------|-------|-------|--------|--------|--------|---------|--------------------------|-----------------------|--------|--------|---------|----|
|                     |       |       |        |        |        |         |                          | OVERALL               | 3 YEAR | 5 YEAR | 10 YEAR |    |
| NAV                 | 10.32 | 10.32 | -3.92  | 2.45   | 1.73   | NA      | 9.03                     | ★★★                   | ★      | ★★★★   | —       |    |
| Index <sup>15</sup> | 10.84 | 10.84 | -3.72  | 6.56   | 1.04   | NA      | 8.44                     | # OF FUNDS            | 103    | 103    | 76      | NA |

The fund class gross expense ratio is 1.16%. The net expense ratio is 1.09%, which reflects a contractual expense reimbursement in effect through 3/31/2021.

**Performance data quoted represents past results. Past performance is no guarantee of future results and current performance may be higher or lower than the performance shown. Investment return and principal value will fluctuate so your shares, when redeemed, may be worth more or less than their original cost. Please visit [virtus.com](http://virtus.com) for performance data current to the most recent month-end.**

Average annual total return is the annual compound return for the indicated period and reflects the change in share price and the reinvestment of all dividends and capital gains. Returns for periods of one year or less are cumulative returns. Class I shares have no sales charges or distribution or service fees, therefore their returns do not reflect these expenses. Fees and expenses vary, and other share classes are subject to sales charges and fees. Class I shares are offered primarily to eligible institutional investors who purchase the minimum amounts required as described in the prospectus and may not be available to all investors. For fund performance on other share classes, please visit [www.virtus.com](http://www.virtus.com).

**IMPORTANT RISK CONSIDERATIONS**

**Equity Securities:** The market price of equity securities may be adversely affected by financial market, industry, or issuer-specific events. Focus on a particular style or on small or medium-sized companies may enhance that risk. **Foreign & Emerging Markets:** Investing internationally, especially in emerging markets, involves additional risks such as currency, political, accounting, economic, and market risk. **Geographic Concentration:** A fund that focuses its investments in a particular geographic location will be highly sensitive to financial, economic, political, and other developments affecting the fiscal stability of that location. **Industry/Sector Concentration:** A fund that focuses its investments in a particular industry or sector will be more sensitive to conditions that affect that industry or sector than a non-concentrated fund. **Limited Number of Investments:** Because the fund has a limited number of securities, it may be more susceptible to factors adversely affecting its securities than a less concentrated fund. **Prospectus:** For additional information on risks, please see the fund's prospectus.

The **S&P 500®** Index is a free-float market-capitalization weighted index of 500 of the largest U.S. companies. The index is unmanaged, its return does not reflect any fees, expenses, or sales charges, and it is not available for direct investment.

<sup>12</sup>The **MSCI Emerging Markets Index** (net) is a free float-adjusted market capitalization-weighted index designed to measure equity market performance in the global emerging markets.

<sup>13</sup>The **MSCI EAFE®** Index (net) is a free float-adjusted market capitalization-weighted index that measures developed foreign market equity performance, excluding the U.S. and Canada.

<sup>14</sup>The **MSCI AC World Index** (net) is a free float-adjusted market capitalization-weighted index that measures equity performance of developed and emerging markets.

<sup>15</sup>The **MSCI Europe Index** (net) is a free float-adjusted market capitalization-weighted index that measures equity market performance of the developed markets in Europe.

The indexes are calculated on a total return basis with net dividends reinvested. The indexes are unmanaged, their returns do not reflect any fees, expenses, or sales charges, and are not available for direct investment.

**Strong ratings are not indicative of positive fund performance.**

Morningstar Rating™ for funds, or "star rating," is calculated for managed products (including mutual funds, variable annuity and variable life subaccounts, exchange-traded funds, closed-end funds, and separate accounts) with at least a three-year history. Exchange-traded funds and open-ended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating metrics. The weights are: 100% three-year rating for 36-59 months of total returns, 60% five-year rating/40% three-year rating for 60-119 months of total returns, and 50% 10-year rating/30% five-year rating/20% three-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most recent three-year period actually has the greatest impact because it is included in all three rating periods. Ratings do not take into account the effects of sales charges and loads.

© 2019 Morningstar, Inc. All rights reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete, or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is no guarantee of future results.

**Please carefully consider a Fund's investment objectives, risks, charges, and expenses before investing. For this and other information about any Virtus mutual fund, contact your financial representative, call 1-800-243-4361, or visit [virtus.com](http://virtus.com) for a prospectus or summary prospectus. Read it carefully before investing.**

Not all products or marketing materials are available at all firms.

**Not insured by FDIC/NCUSIF or any federal government agency. No bank guarantee. Not a deposit. May lose value.**

Distributed by **VP Distributors, LLC**, member FINRA and subsidiary of Virtus Investment Partners, Inc.